

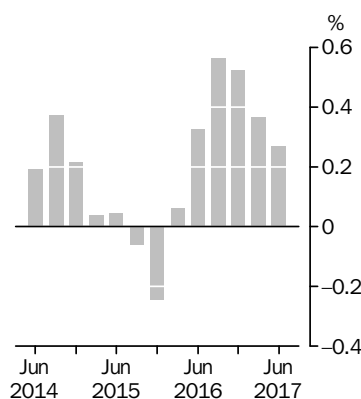
# BUSINESS INDICATORS

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 4 SEP 2017

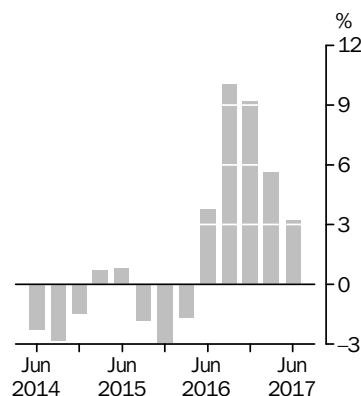
## Inventories (volume terms)

Trend estimates



## Company gross operating profits

Trend estimates



## INQUIRIES

Inquiries about these and related statistics, contact the National Information and Referral Service on 1300 135 070. The ABS Privacy Policy outlines how the ABS will handle any personal information that you provide to us.

## KEY FIGURES

	Mar Qtr 17 to Jun Qtr 17 %	Jun Qtr 16 to Jun Qtr 17 %
<b>Sales of goods and services (Chain volume measures)</b>		
<b>Manufacturing</b>		
Trend	-0.2	-2.7
Seasonally Adjusted	0.9	-2.8
<b>Wholesale trade</b>		
Trend	0.2	4.9
Seasonally Adjusted	-1.6	3.3
<b>Inventories (Chain volume measures)</b>		
Trend	0.3	1.7
Seasonally Adjusted	-0.4	1.5
<b>Company gross operating profits</b>		
Trend	3.2	31.0
Seasonally Adjusted	-4.5	21.2
<b>Wages and salaries</b>		
Seasonally Adjusted	1.2	1.6

## KEY POINTS

### CHAIN VOLUME ESTIMATES

- The trend estimate for inventories rose 0.3% in the June quarter 2017. The seasonally adjusted estimate fell 0.4% this quarter.
- The trend estimate for Manufacturing sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate rose 0.9% this quarter.
- The trend estimate for Wholesale trade sales of goods and services rose 0.2% this quarter. The seasonally adjusted estimate fell 1.6%.

### CURRENT PRICE ESTIMATES

- The seasonally adjusted estimate for company gross operating profits fell 4.5% in the June quarter 2017.
- The seasonally adjusted estimate for wages and salaries rose 1.2% in the June quarter 2017.

# NOTES

## FORTHCOMING ISSUES

ISSUE (Quarter)	RELEASE DATE
September 2017	4 December 2017
December 2017	5 March 2018
March 2018	4 June 2018
June 2018	3 September 2018

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## COMPARISON BETWEEN COMPANY GROSS OPERATING PROFITS AND GROSS OPERATING SURPLUS

Valuation changes have had an impact on the value of inventories held by Australian businesses this quarter. An inventories valuation adjustment (IVA) is applied in the calculation of the gross operating surplus of private non-financial corporations (GOS) estimate in the Australian National Accounts. The IVA for the June quarter 2017 is -\$519m which is \$1,995m lower than the March quarter 2017 IVA of \$1,476m. No adjustment is made to the company gross operating profits (CGOP) estimate in this publication and, as a result, users should exercise caution when comparing CGOP and GOS. It should be noted that there are other differences between the two series. In particular, changes are made to GOS when annual benchmarks are applied and slightly different seasonal factors apply to the two series. Given this, while CGOP movements are an appropriate indicator for GOS, the two series will not have equivalent seasonally adjusted movements from quarter to quarter.

## CHANGES IN THIS ISSUE

The June quarter 2017 release includes revisions to mining sales and inventories in chain volume terms as a result of revisions published in the June quarter release of the *International Trade Price Indexes, Australia* publication (ABS cat no 6457.0). These revisions relate to coal mining sales and inventories, and are applied back to the September quarter 2016. The export price indexes in publication 6457.0 form the basis of price deflators that are used to derive chain volume measures for coal mining in this publication 5676.0. Similar revisions will also be incorporated in the June quarter 2017 release of the *Australian National Accounts: National Income, Expenditure and Product* publication (ABS cat no 5206.0) and the *Balance of Payments and International Investment Position, Australia* publication (ABS cat no 5302.0).

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## ABBREVIATIONS

ABN	Australian Business Number
ABS	Australian Bureau of Statistics
ANZSIC	Australian and New Zealand Standard Industrial Classification
CGOP	company gross operating profits
GOS	gross operating surplus
PAYGW	pay-as-you-go withholding
QBIS	Quarterly Business Indicators Survey
SISCA	Standard Institutional Sector Classification of Australia
TAU	type of activity unit

David W. Kalisch  
Australian Statistician

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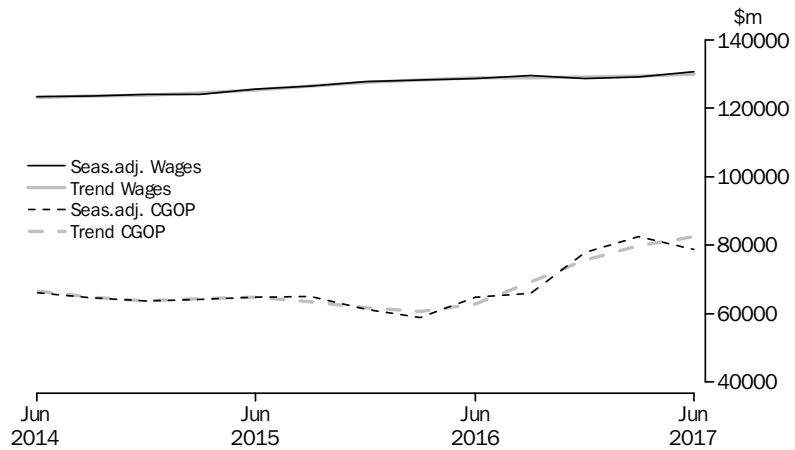
## ANALYSIS BY INDUSTRY

### FEATURED SERIES

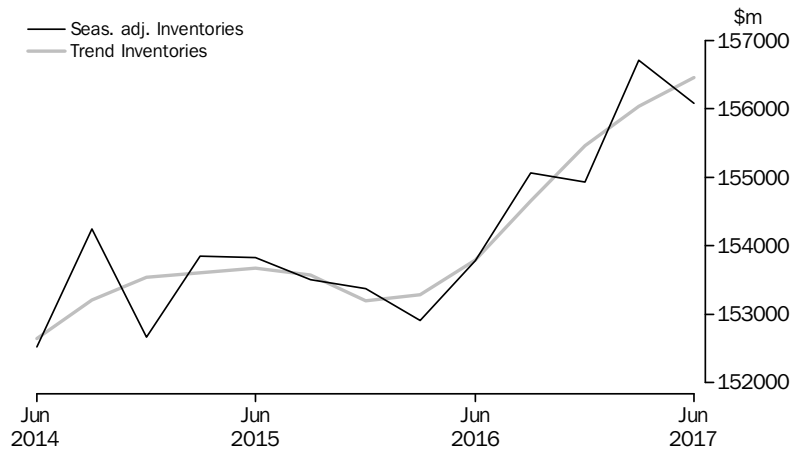
The following graphs and commentary refer to seasonally adjusted and trend estimates for sales of goods and services and inventories in volume terms, and wages and salaries and company gross operating profits in current price terms.

### TOTAL ALL INDUSTRIES

In current prices, the trend estimate for company gross operating profits rose 3.2% this quarter. The seasonally adjusted estimate fell 4.5%. In current price terms, the trend estimate for wages and salaries rose 0.4% this quarter. The seasonally adjusted estimate rose 1.2%.



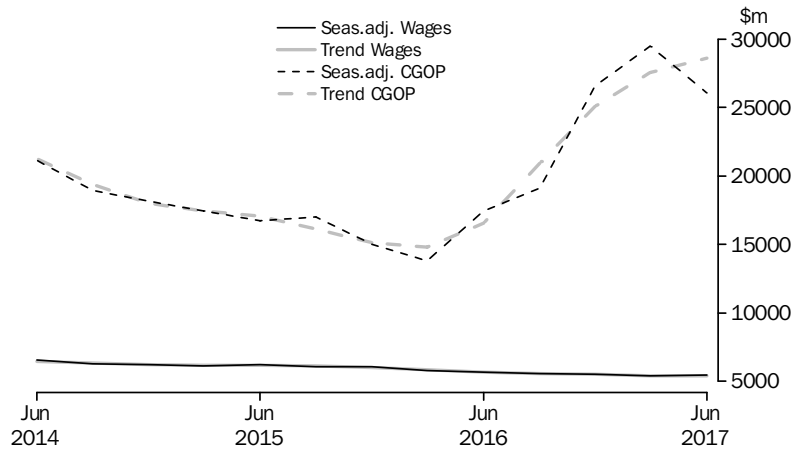
In volume terms, the trend estimate for total inventories rose 0.3% this quarter. The seasonally adjusted estimate fell 0.4%.



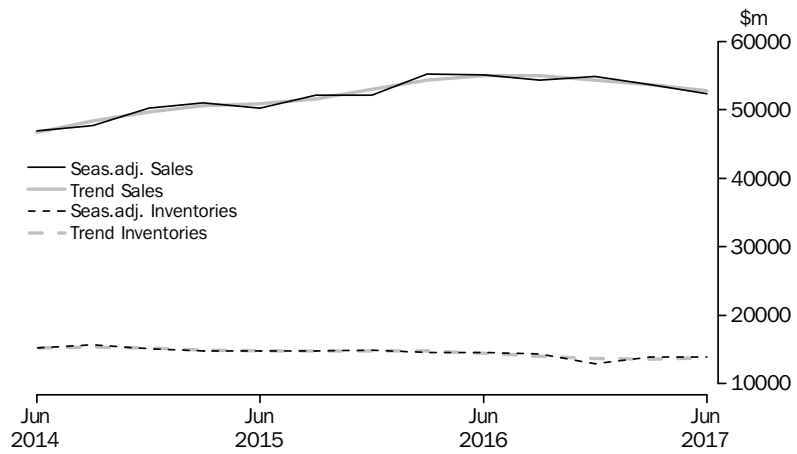
## ANALYSIS BY INDUSTRY *continued*

### MINING

In current prices, the trend estimate for company gross operating profits rose 3.8% this quarter. The seasonally adjusted estimate fell 11.5%. In current price terms, the trend estimate for wages and salaries fell 0.7% this quarter. The seasonally adjusted estimate rose 1.0%.



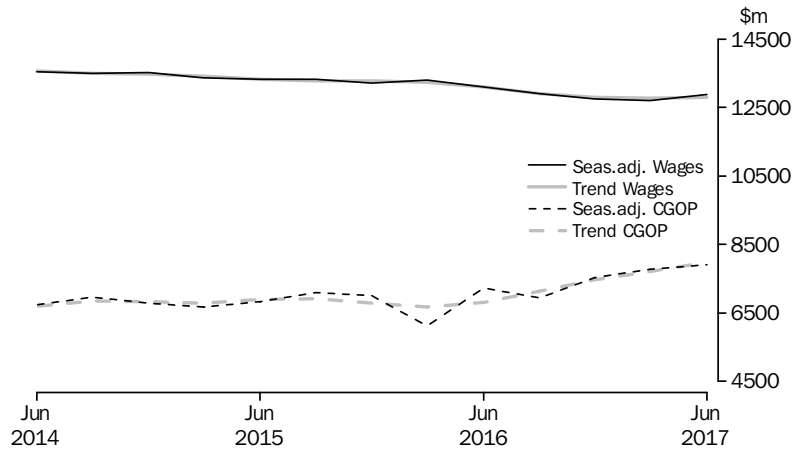
In volume terms, the trend estimate for sales of goods and services fell 1.5% this quarter. The seasonally adjusted estimate fell 2.4%. In volume terms, the trend estimate for inventories rose 1.3% this quarter. The seasonally adjusted estimate rose 0.3%.



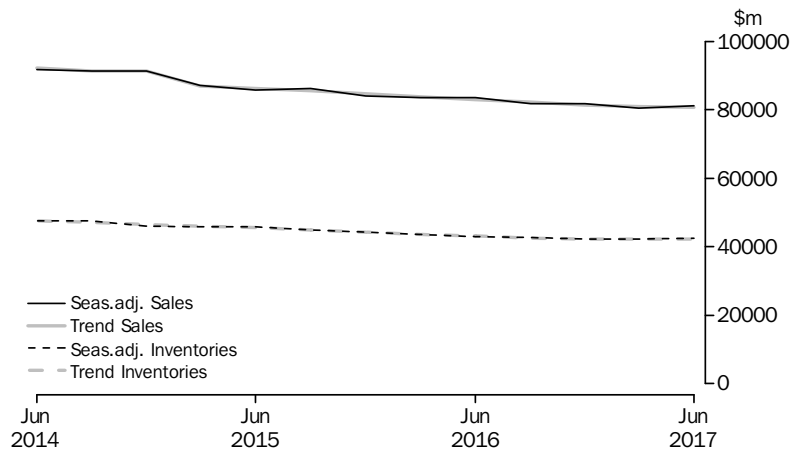
## ANALYSIS BY INDUSTRY *continued*

### MANUFACTURING

In current prices, the trend estimate for company gross operating profits rose 3.3% this quarter. The seasonally adjusted estimate rose 1.6%. In current price terms, the trend estimate for wages and salaries rose 0.2% this quarter. The seasonally adjusted estimate rose 1.4%.



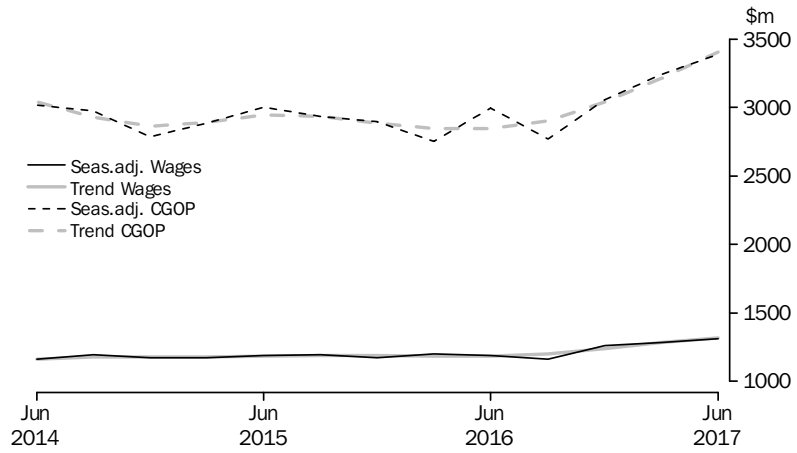
In volume terms, the trend estimate for sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate rose 0.9%. In volume terms, the trend estimate for inventories rose 0.1% this quarter. The seasonally adjusted estimate rose 0.8%.



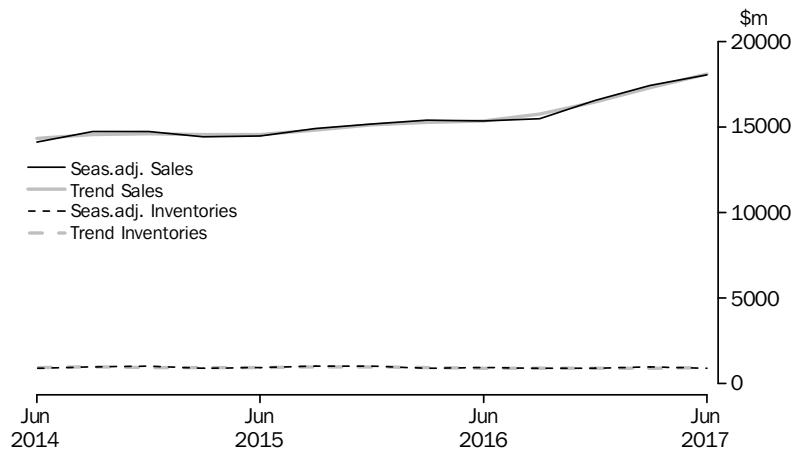
## ANALYSIS BY INDUSTRY *continued*

### ELECTRICITY, GAS, WATER AND WASTE SERVICES

In current prices, the trend estimate for company gross operating profits rose 6.1% this quarter. The seasonally adjusted estimate rose 4.5%. In current price terms, the trend estimate for wages and salaries rose 2.7% this quarter. The seasonally adjusted estimate rose 2.1%.



In volume terms, the trend estimate for sales of goods and services rose 4.6% this quarter. The seasonally adjusted estimate rose 3.5%. In volume terms, the trend estimate for inventories rose 0.6% this quarter. The seasonally adjusted estimate fell 7.1%.

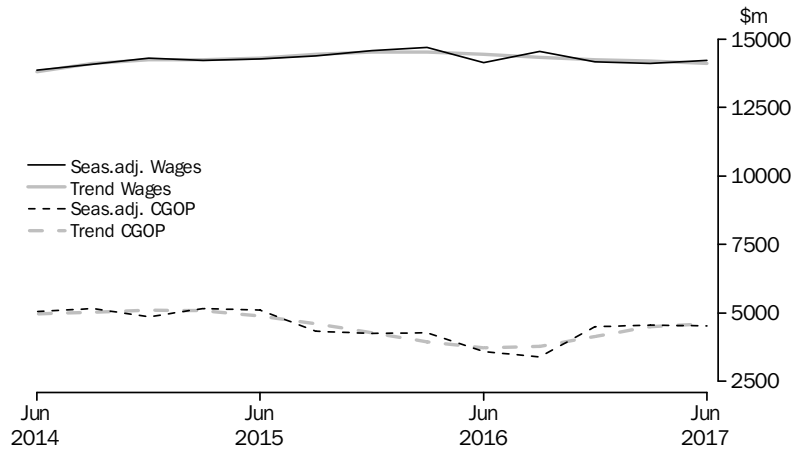




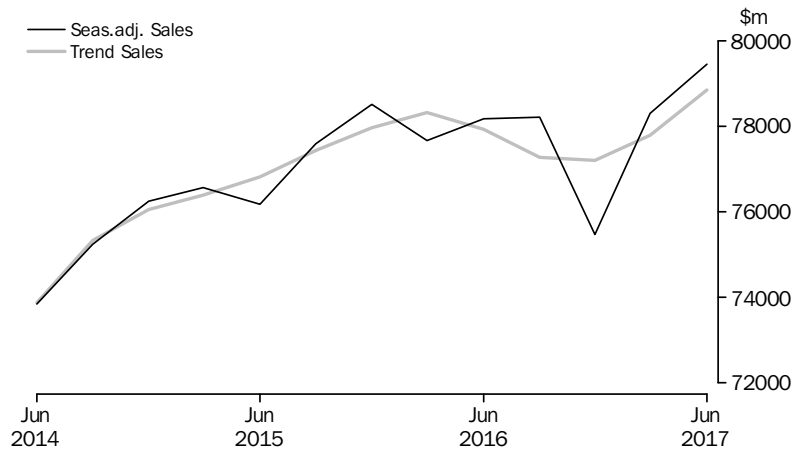
## ANALYSIS BY INDUSTRY *continued*

### CONSTRUCTION

In current prices, the trend estimate for company gross operating profits rose 2.5% this quarter. The seasonally adjusted estimate fell 1.0%. In current price terms, the trend estimate for wages and salaries fell 0.5% this quarter. The seasonally adjusted estimate rose 0.8%.



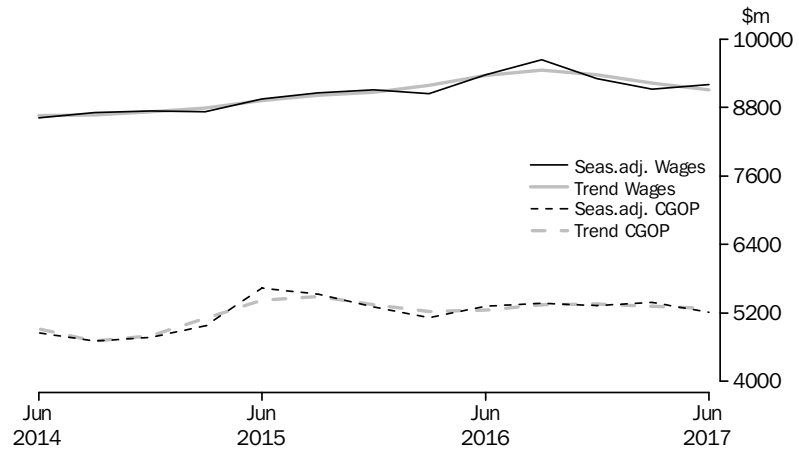
In volume terms, the trend estimate for sales of goods and services rose 1.3% this quarter. The seasonally adjusted estimate rose 1.5%.



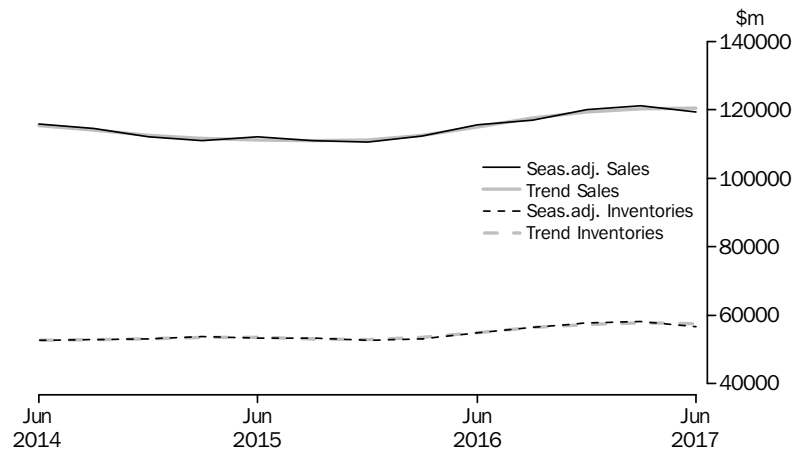
## ANALYSIS BY INDUSTRY *continued*

### WHOLESALE TRADE

In current prices, the trend estimate for company gross operating profits fell 0.7% this quarter. The seasonally adjusted estimate fell 3.1%. In current price terms, the trend estimate for wages and salaries fell 1.3% this quarter. The seasonally adjusted estimate rose 0.9%.



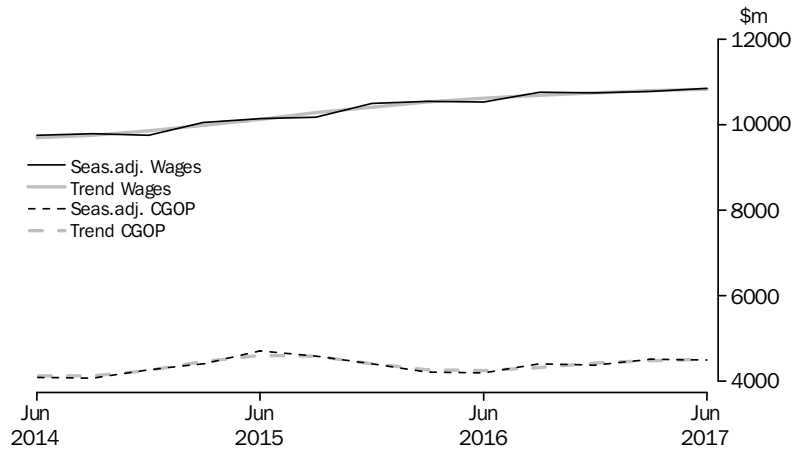
In volume terms, the trend estimate for sales of goods and services rose 0.2% this quarter. The seasonally adjusted estimate fell 1.6%. In volume terms, the trend estimate for inventories fell 0.3% this quarter. The seasonally adjusted estimate fell 2.4%.



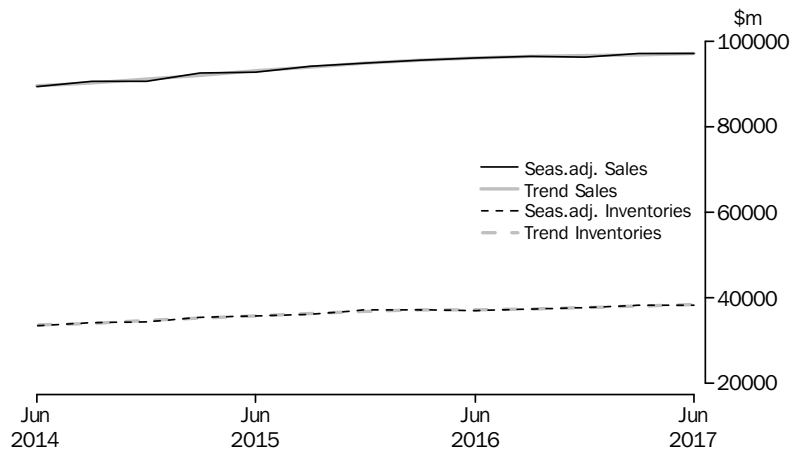
## ANALYSIS BY INDUSTRY *continued*

### RETAIL TRADE

In current prices, the trend estimate for company gross operating profits rose 0.6% this quarter. The seasonally adjusted estimate fell 0.5%. In current price terms, the trend estimate for wages and salaries rose 0.3% this quarter. The seasonally adjusted estimate rose 0.8%.



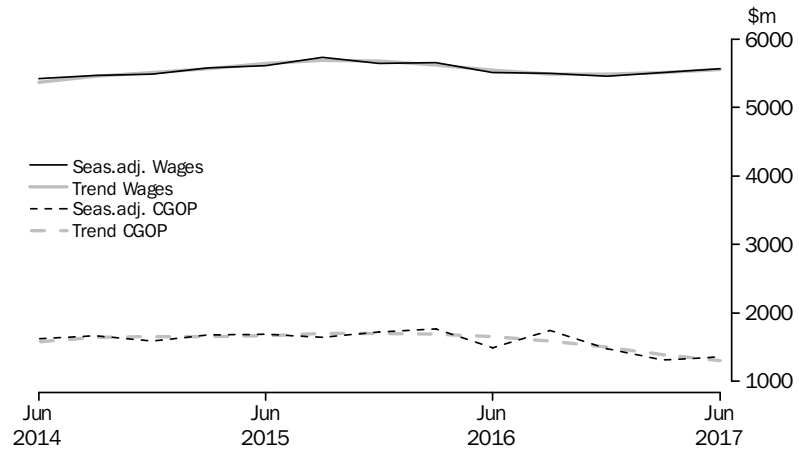
In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate remained relatively unchanged. In volume terms, the trend estimate for inventories rose 0.7% this quarter. The seasonally adjusted estimate remained relatively unchanged.



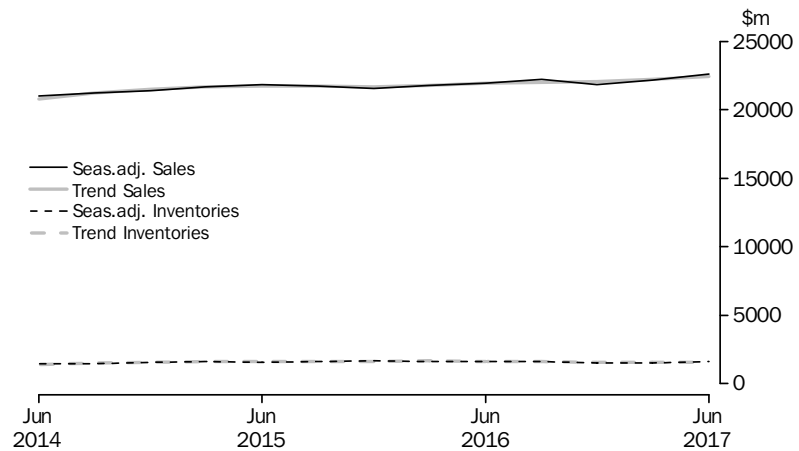
## ANALYSIS BY INDUSTRY *continued*

### ACCOMMODATION AND FOOD SERVICES

In current prices, the trend estimate for company gross operating profits fell 6.9% this quarter. The seasonally adjusted estimate rose 3.0%. In current price terms, the trend estimate for wages and salaries rose 0.7% this quarter. The seasonally adjusted estimate rose 1.0%.



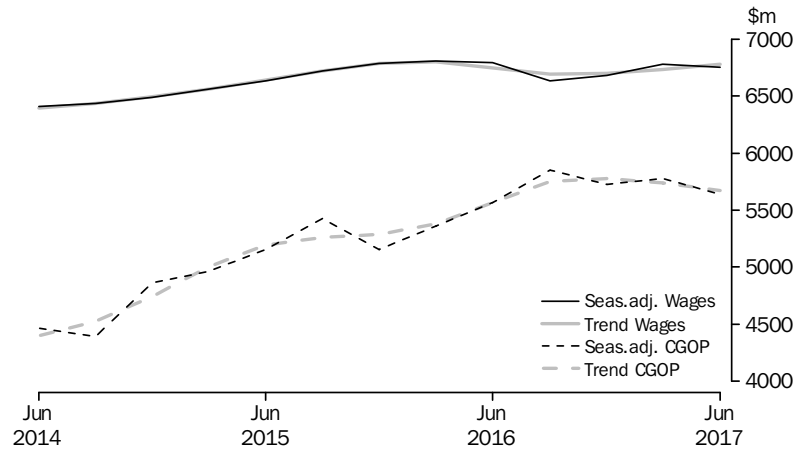
In volume terms, the trend estimate for sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate rose 2.1%. In volume terms, the trend estimate for inventories rose 1.0% this quarter. The seasonally adjusted estimate rose 5.0%.



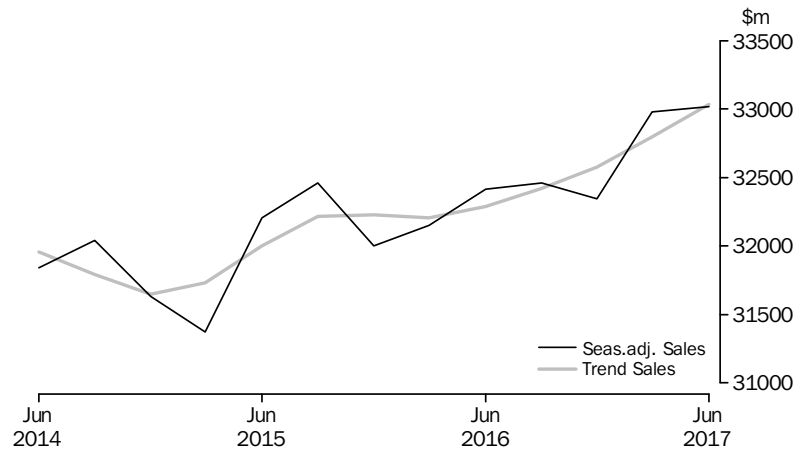
## ANALYSIS BY INDUSTRY *continued*

### TRANSPORT, POSTAL AND WAREHOUSING

In current prices, the trend estimate for company gross operating profits fell 1.1% this quarter. The seasonally adjusted estimate fell 2.4%. In current price terms, the trend estimate for wages and salaries rose 0.7% this quarter. The seasonally adjusted estimate fell 0.4%.



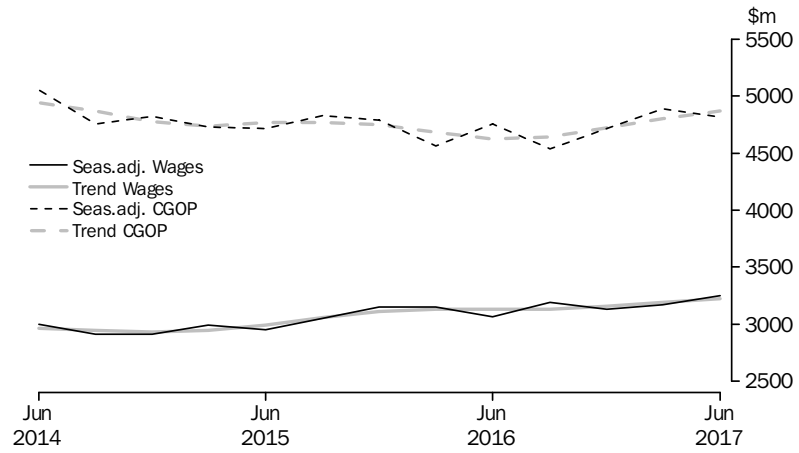
In volume terms, the trend estimate for sales of goods and services rose 0.7% this quarter. The seasonally adjusted estimate rose 0.1%.



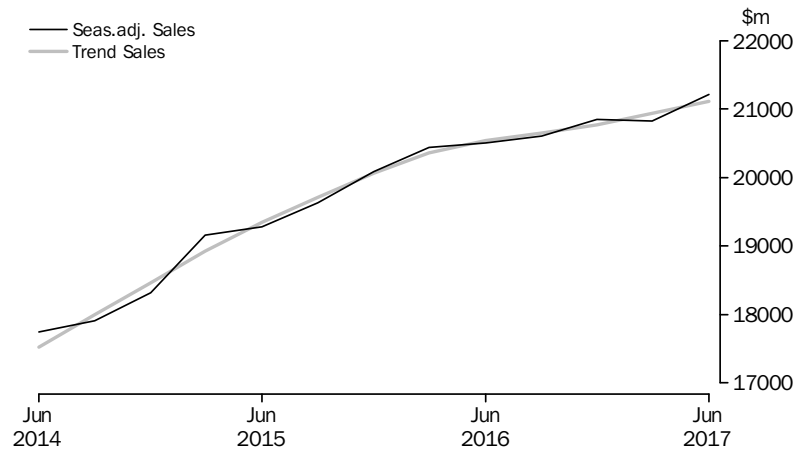
## ANALYSIS BY INDUSTRY *continued*

### INFORMATION MEDIA AND TELECOMMUNICATIONS

In current prices, the trend estimate for company gross operating profits rose 1.4% this quarter. The seasonally adjusted estimate fell 1.4%. In current price terms, the trend estimate for wages and salaries rose 1.0% this quarter. The seasonally adjusted estimate rose 2.5%.



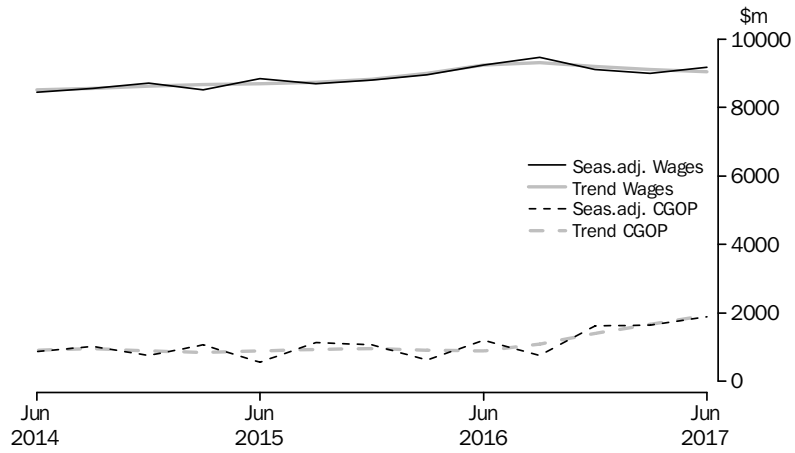
In volume terms, the trend estimate for sales of goods and services rose 0.8% this quarter. The seasonally adjusted estimate rose 1.8%.



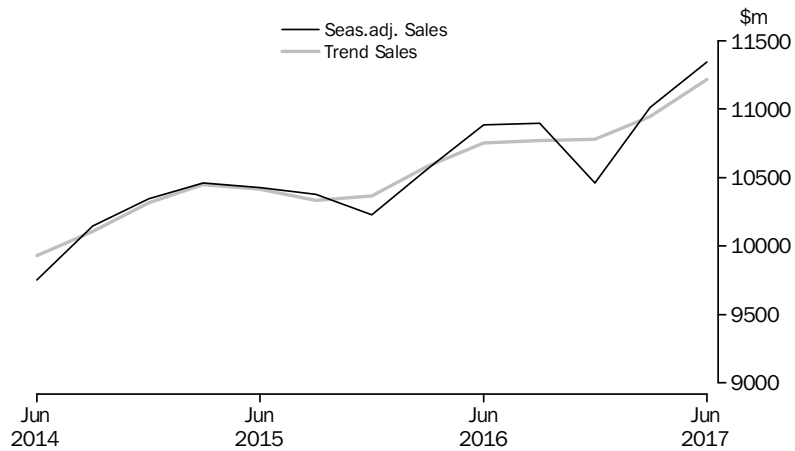
## ANALYSIS BY INDUSTRY *continued*

### FINANCIAL AND INSURANCE SERVICES

In current prices, the trend estimate for company gross operating profits rose 15.7% this quarter. The seasonally adjusted estimate rose 14.1%. In current price terms, the trend estimate for wages and salaries fell 0.6% this quarter. The seasonally adjusted estimate rose 1.9%.



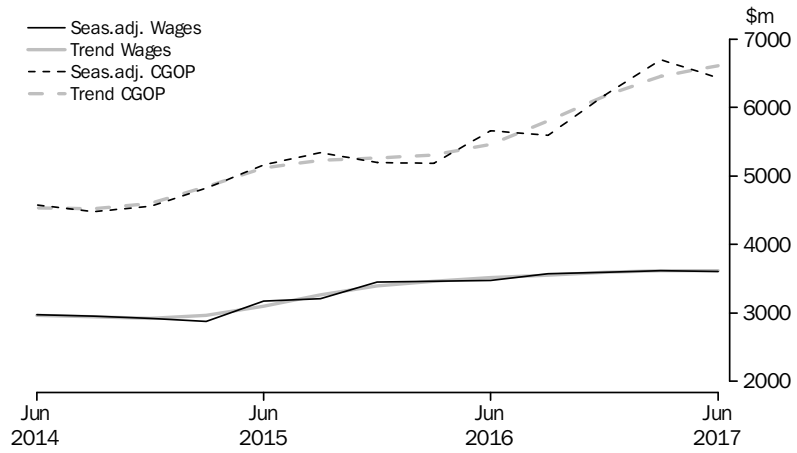
In volume terms, the trend estimate for sales of goods and services rose 2.5% this quarter. The seasonally adjusted estimate rose 3.0%.



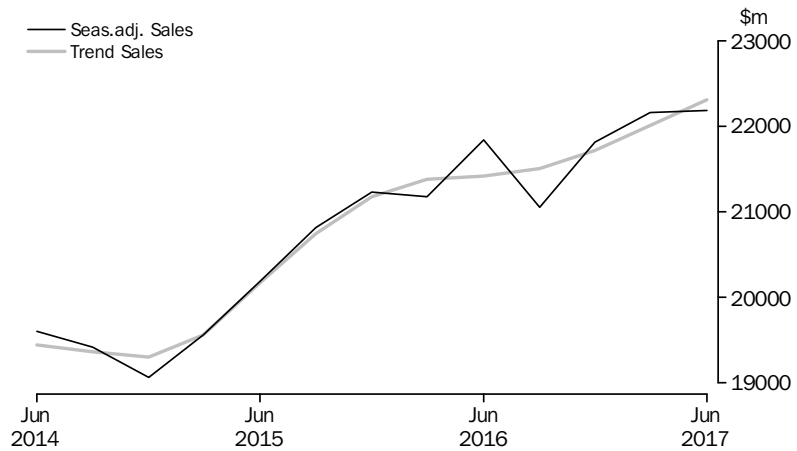
## ANALYSIS BY INDUSTRY *continued*

### RENTAL, HIRING AND REAL ESTATE SERVICES

In current prices, the trend estimate for company gross operating profits rose 2.4% this quarter. The seasonally adjusted estimate fell 4.0%. In current price terms, the trend estimate for wages and salaries rose 0.1% this quarter. The seasonally adjusted estimate fell 0.4%.



In volume terms, the trend estimate for sales of goods and services rose 1.4% this quarter. The seasonally adjusted estimate rose 0.1%.

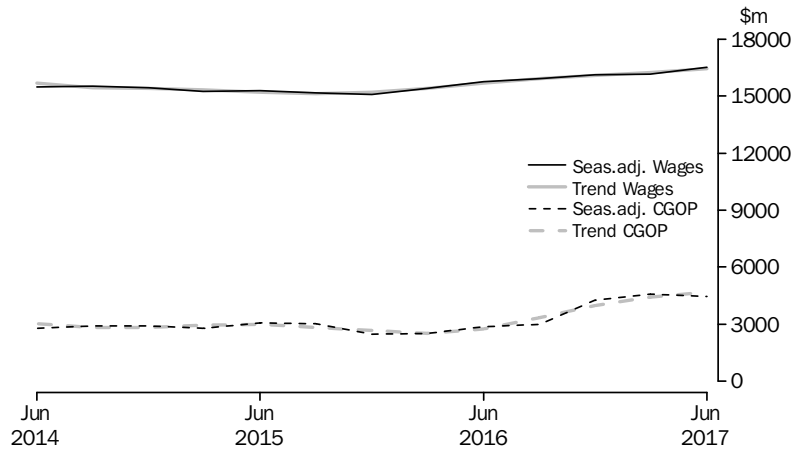




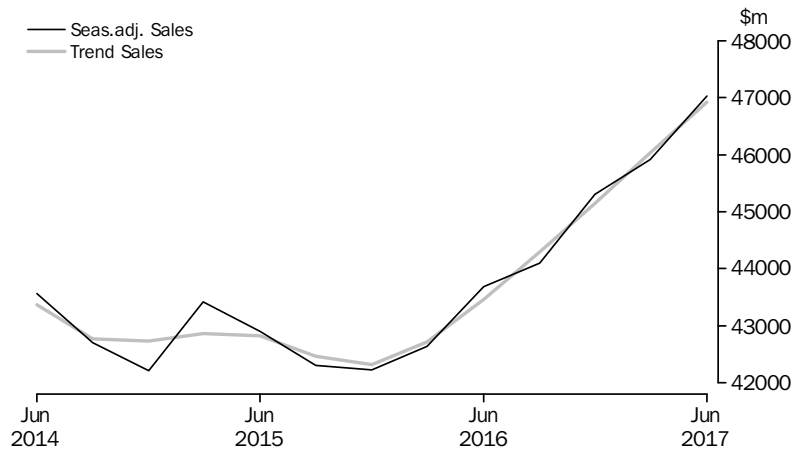
## ANALYSIS BY INDUSTRY *continued*

**PROFESSIONAL,  
SCIENTIFIC AND  
TECHNICAL SERVICES**

In current prices, the trend estimate for company gross operating profits rose 6.2% this quarter. The seasonally adjusted estimate fell 2.8%. In current price terms, the trend estimate for wages and salaries rose 1.1% this quarter. The seasonally adjusted estimate rose 2.0%.



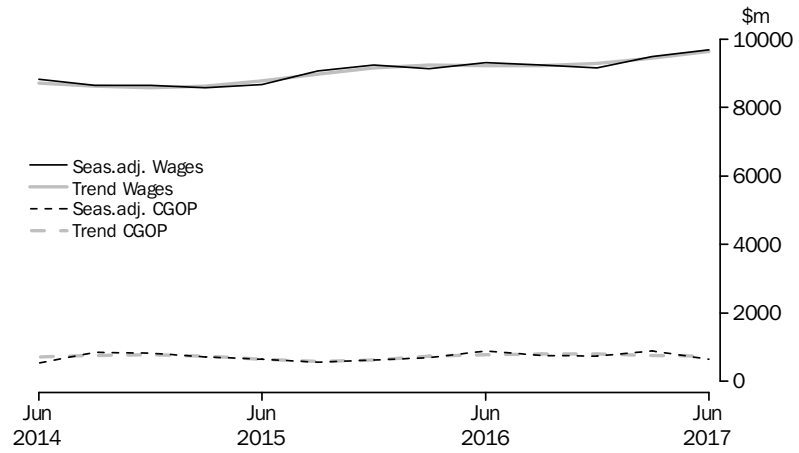
In volume terms, the trend estimate for sales of goods and services rose 1.9% this quarter. The seasonally adjusted estimate rose 2.4%.



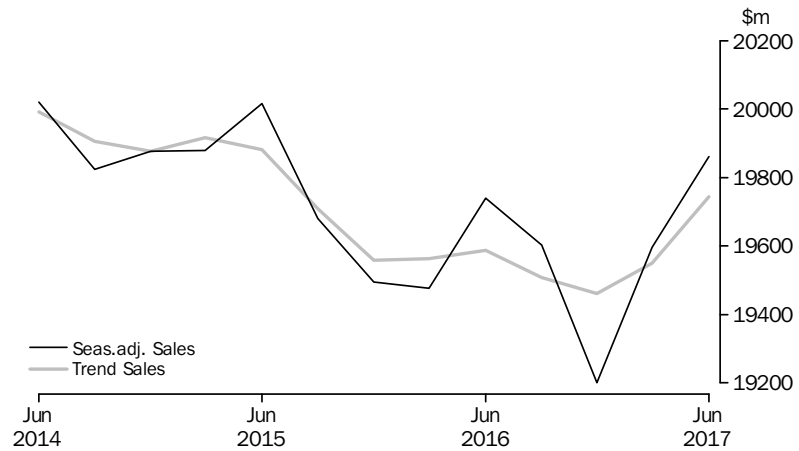
## ANALYSIS BY INDUSTRY *continued*

### ADMINISTRATIVE AND SUPPORT SERVICES

In current prices, the trend estimate for company gross operating profits fell 3.9% this quarter. The seasonally adjusted estimate fell 28.2%. In current price terms, the trend estimate for wages and salaries rose 2.2% this quarter. The seasonally adjusted estimate rose 2.1%.



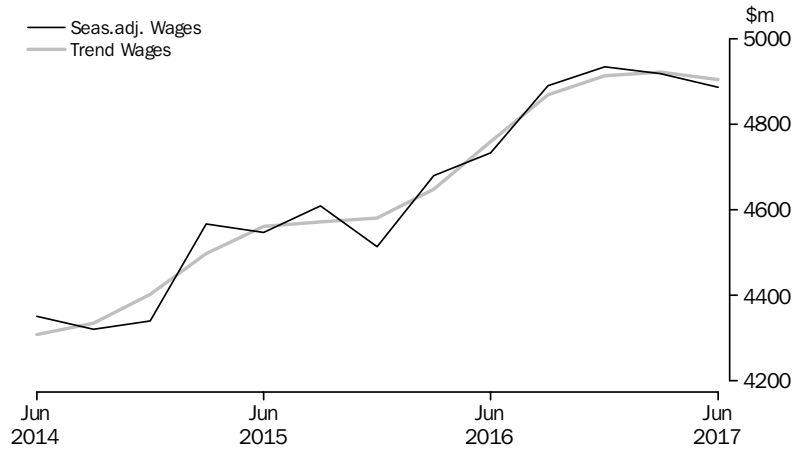
In volume terms, the trend estimate for sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate rose 1.3%.



## ANALYSIS BY INDUSTRY *continued*

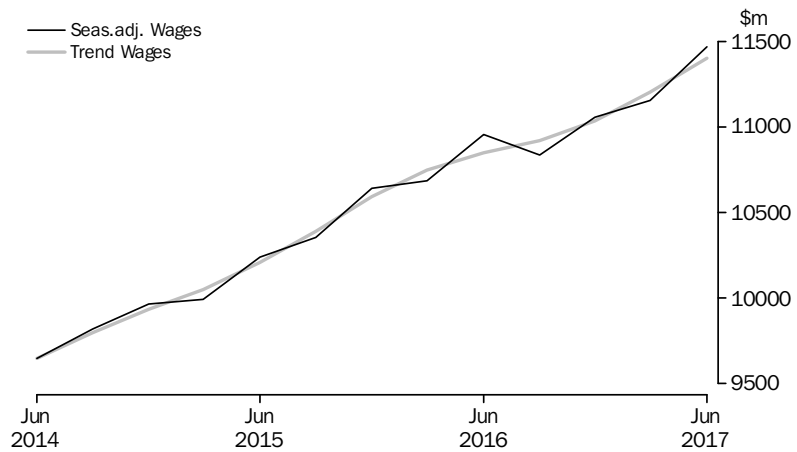
### EDUCATION AND TRAINING

In current price terms, the trend estimate for wages and salaries fell 0.3% this quarter. The seasonally adjusted estimate fell 0.7%.



### HEALTH CARE AND SOCIAL ASSISTANCE

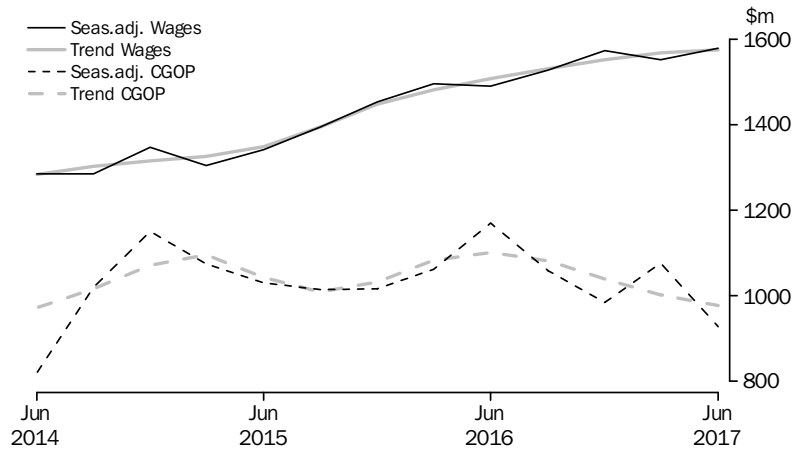
In current price terms, the trend estimate for wages and salaries rose 1.8% this quarter. The seasonally adjusted estimate rose 2.8%.



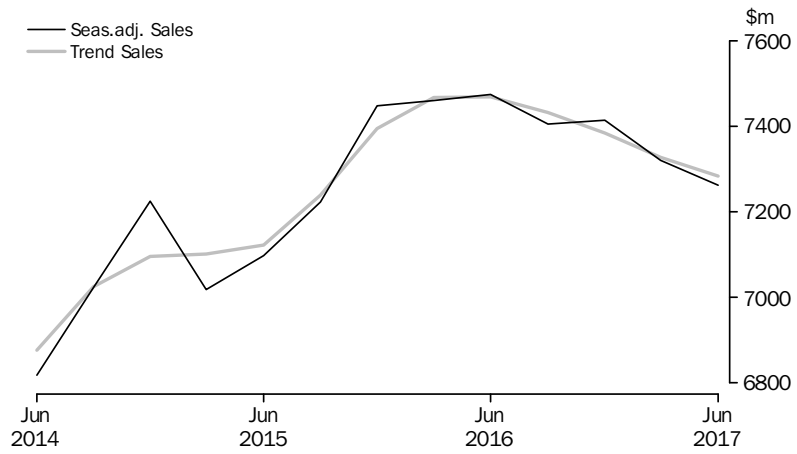
## ANALYSIS BY INDUSTRY *continued*

### ARTS AND RECREATION SERVICES

In current prices, the trend estimate for company gross operating profits fell 2.5% this quarter. The seasonally adjusted estimate fell 13.7%. In current price terms, the trend estimate for wages and salaries rose 0.4% this quarter. The seasonally adjusted estimate rose 1.7%.



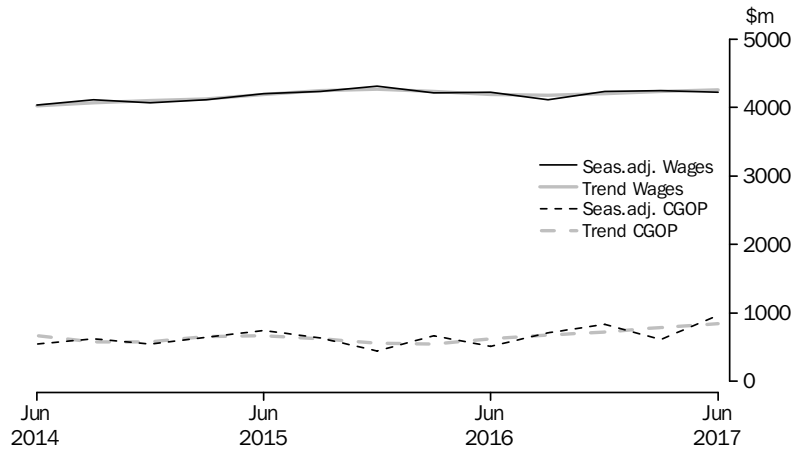
In volume terms, the trend estimate for sales of goods and services fell 0.6% this quarter. The seasonally adjusted estimate fell 0.8%.



## ANALYSIS BY INDUSTRY *continued*

### OTHER SERVICES

In current prices, the trend estimate for company gross operating profits rose 7.2% this quarter. The seasonally adjusted estimate rose 58.0%. In current price terms, the trend estimate for wages and salaries rose 0.5% this quarter. The seasonally adjusted estimate fell 0.5%.



In volume terms, the trend estimate for sales of goods and services fell 0.6% this quarter. The seasonally adjusted estimate fell 0.4%.





## INVENTORIES, Chain volume measures(a)

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2014-15</b>							
June	14 705	46 090	920	52 478	34 562	1 579	151 797
<b>2015-16</b>							
September	15 368	44 819	1 014	53 579	36 819	1 624	154 959
December	14 835	43 682	1 038	53 949	37 987	1 699	154 937
March	14 142	43 846	929	52 694	36 858	1 624	152 005
June	14 499	43 244	898	53 911	35 718	1 633	151 547
<b>2016-17</b>							
September	14 930	42 671	885	56 650	38 085	1 620	156 703
December	12 829	41 799	912	58 964	38 632	1 527	156 616
March	13 458	42 371	972	57 548	37 940	1 531	155 637
June	13 891	42 738	869	55 641	36 973	1 594	153 638
SEASONALLY ADJUSTED							
<b>2014-15</b>							
June	14 784	45 793	944	53 405	35 767	1 588	153 828
<b>2015-16</b>							
September	14 824	44 811	1 015	53 354	36 100	1 643	153 499
December	14 886	44 150	1 018	52 745	37 186	1 672	153 370
March	14 568	43 632	922	53 205	37 140	1 621	152 911
June	14 564	42 988	924	54 939	36 973	1 644	153 782
<b>2016-17</b>							
September	14 362	42 629	885	56 310	37 359	1 636	155 060
December	12 882	42 272	892	57 679	37 779	1 507	154 925
March	13 916	42 184	965	58 141	38 246	1 527	156 705
June	13 960	42 515	896	56 729	38 264	1 604	156 074
TREND							
<b>2014-15</b>							
June	14 765	45 462	958	53 459	35 784	1 625	153 671
<b>2015-16</b>							
September	14 812	44 931	987	53 125	36 391	1 640	153 576
December	14 789	44 210	994	52 962	36 849	1 646	153 197
March	14 749	43 558	955	53 496	37 099	1 654	153 290
June	14 449	43 038	908	54 769	37 172	1 635	153 789
<b>2016-17</b>							
September	13 965	42 580	897	56 419	37 365	1 593	154 655
December	13 652	42 350	910	57 381	37 764	1 556	155 465
March	13 623	42 294	921	57 640	38 118	1 544	156 036
June	13 797	42 337	927	57 480	38 375	1 559	156 456

(a) Reference year for chain volume estimates is 2014-15

## INVENTORIES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services	Total
	%	%	%	%	%	%	%
ORIGINAL							
<b>2014-15</b>							
June	2.4	0.0	2.5	-1.5	-1.8	-3.4	-0.8
<b>2015-16</b>							
September	4.5	-2.8	10.2	2.1	6.5	2.9	2.1
December	-3.5	-2.5	2.3	0.7	3.2	4.6	0.0
March	-4.7	0.4	-10.4	-2.3	-3.0	-4.4	-1.9
June	2.5	-1.4	-3.4	2.3	-3.1	0.5	-0.3
<b>2016-17</b>							
September	3.0	-1.3	-1.4	5.1	6.6	-0.8	3.4
December	-14.1	-2.0	3.1	4.1	1.4	-5.7	-0.1
March	4.9	1.4	6.5	-2.4	-1.8	0.2	-0.6
June	3.2	0.9	-10.5	-3.3	-2.5	4.1	-1.3
SEASONALLY ADJUSTED							
<b>2014-15</b>							
June	0.3	-0.1	6.1	-0.5	0.9	-3.0	0.0
<b>2015-16</b>							
September	0.3	-2.1	7.4	-0.1	0.9	3.5	-0.2
December	0.4	-1.5	0.3	-1.1	3.0	1.8	-0.1
March	-2.1	-1.2	-9.4	0.9	-0.1	-3.1	-0.3
June	0.0	-1.5	0.2	3.3	-0.5	1.4	0.6
<b>2016-17</b>							
September	-1.4	-0.8	-4.2	2.5	1.0	-0.5	0.8
December	-10.3	-0.8	0.8	2.4	1.1	-7.9	-0.1
March	8.0	-0.2	8.2	0.8	1.2	1.3	1.1
June	0.3	0.8	-7.1	-2.4	0.0	5.0	-0.4
TREND							
<b>2014-15</b>							
June	-0.7	-1.0	1.3	0.0	1.6	1.9	0.0
<b>2015-16</b>							
September	0.3	-1.2	3.1	-0.6	1.7	0.9	-0.1
December	-0.2	-1.6	0.7	-0.3	1.3	0.4	-0.2
March	-0.3	-1.5	-4.0	1.0	0.7	0.5	0.1
June	-2.0	-1.2	-4.9	2.4	0.2	-1.1	0.3
<b>2016-17</b>							
September	-3.3	-1.1	-1.2	3.0	0.5	-2.6	0.6
December	-2.2	-0.5	1.5	1.7	1.1	-2.3	0.5
March	-0.2	-0.1	1.2	0.5	0.9	-0.8	0.4
June	1.3	0.1	0.6	-0.3	0.7	1.0	0.3

(a) Reference year for chain volume estimates is 2014-15



## INVENTORIES, Current prices

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2014-15</b>							
June	13 701	46 517	926	53 683	34 600	1 588	151 016
<b>2015-16</b>							
September	14 245	45 363	1 008	55 550	36 874	1 640	154 680
December	13 006	43 999	1 056	55 644	37 967	1 738	153 410
March	12 166	43 672	962	53 416	36 277	1 679	148 173
June	12 944	42 806	921	54 412	35 492	1 671	148 247
<b>2016-17</b>							
September	14 048	42 899	936	57 305	37 981	1 662	154 832
December	14 130	42 545	959	59 481	39 012	1 584	157 712
March	15 715	43 527	1 032	58 433	38 531	1 605	158 843
June	15 329	44 219	964	56 547	37 436	1 661	156 156
SEASONALLY ADJUSTED							
<b>2014-15</b>							
June	13 876	46 225	950	54 629	35 807	1 597	153 084
<b>2015-16</b>							
September	13 755	45 346	1 009	55 269	36 154	1 659	153 192
December	13 231	44 471	1 036	54 447	37 167	1 710	152 063
March	12 234	43 458	954	53 973	36 555	1 675	148 849
June	13 118	42 585	948	55 447	36 739	1 683	150 520
<b>2016-17</b>							
September	13 566	42 844	936	56 881	37 258	1 678	153 163
December	14 372	43 001	938	58 228	38 152	1 563	156 254
March	15 808	43 337	1 025	59 053	38 842	1 601	159 666
June	15 523	44 024	994	57 653	38 743	1 671	158 608
TREND							
<b>2014-15</b>							
June	13 975	45 927	965	54 566	35 634	1 641	152 707
<b>2015-16</b>							
September	13 533	45 394	995	54 795	36 361	1 662	152 740
December	13 041	44 433	1 007	54 527	36 719	1 682	151 409
March	12 732	43 438	980	54 504	36 756	1 698	150 108
June	12 875	42 846	943	55 338	36 856	1 680	150 539
<b>2016-17</b>							
September	13 629	42 714	937	56 910	37 338	1 639	153 168
December	14 544	43 021	962	58 032	38 060	1 612	156 231
March	15 288	43 436	989	58 446	38 610	1 611	158 380
June	15 928	43 856	1 013	58 436	38 995	1 632	159 861

## SALES OF GOODS AND SERVICES, Chain volume measures(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2014-15</b>								
June	50 290	85 950	14 719	78 570	112 854	90 499	21 145	31 793
<b>2015-16</b>								
September	52 441	88 031	15 767	78 625	111 691	92 855	21 792	32 794
December	54 249	87 425	14 468	82 475	114 560	102 654	22 504	33 234
March	53 000	78 175	14 865	70 245	106 428	91 122	21 399	30 969
June	54 784	83 713	15 648	80 678	116 672	93 837	21 278	31 968
<b>2016-17</b>								
September	54 688	83 509	16 384	79 368	117 537	95 175	22 271	32 814
December	57 287	85 002	15 783	79 196	124 306	104 219	22 730	33 624
March	51 444	75 150	16 909	70 660	115 478	92 590	21 788	31 749
June	51 958	81 438	18 372	82 122	120 022	94 741	21 968	32 564
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	50 181	85 710	14 462	76 173	112 107	92 708	21 804	32 203
<b>2015-16</b>								
September	52 109	86 206	14 883	77 594	111 023	94 067	21 714	32 458
December	52 065	84 063	15 143	78 514	110 582	94 768	21 558	31 999
March	55 257	83 632	15 386	77 655	112 360	95 459	21 775	32 151
June	55 051	83 460	15 353	78 181	115 487	96 120	21 923	32 416
<b>2016-17</b>								
September	54 285	81 772	15 465	78 212	116 824	96 448	22 204	32 459
December	54 888	81 755	16 526	75 471	120 102	96 256	21 803	32 344
March	53 636	80 402	17 408	78 292	121 145	97 040	22 152	32 977
June	52 367	81 116	18 022	79 443	119 264	97 002	22 618	33 015
TREND								
<b>2014-15</b>								
June	50 947	86 299	14 554	76 814	111 188	93 033	21 738	32 001
<b>2015-16</b>								
September	51 586	85 424	14 819	77 435	110 967	93 949	21 704	32 218
December	53 013	84 580	15 135	77 967	111 224	94 753	21 658	32 225
March	54 337	83 738	15 268	78 306	112 500	95 541	21 773	32 206
June	54 957	82 968	15 359	77 924	114 874	96 017	21 932	32 287
<b>2016-17</b>								
September	54 949	82 196	15 722	77 280	117 609	96 338	21 989	32 419
December	54 321	81 423	16 453	77 191	119 418	96 559	22 039	32 574
March	53 618	80 944	17 295	77 789	120 298	96 805	22 196	32 796
June	52 808	80 744	18 086	78 836	120 543	97 060	22 420	33 031

(a) Reference year for chain volume estimates is 2014-15

SALES OF GOODS AND SERVICES, Chain volume measures(a) *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2014-15</b>							
June	19 466	10 577	20 300	44 132	20 075	6 856	12 621
<b>2015-16</b>							
September	19 442	10 448	20 682	42 647	19 688	7 228	12 789
December	20 576	10 740	21 724	43 809	20 058	7 809	12 649
March	19 966	9 795	20 679	39 424	18 814	7 354	11 692
June	20 669	11 058	21 998	45 016	19 850	7 193	12 578
<b>2016-17</b>							
September	20 407	10 985	20 903	44 452	19 617	7 421	12 204
December	21 357	10 961	22 312	46 954	19 738	7 769	12 597
March	20 370	10 224	21 647	42 445	18 902	7 224	11 420
June	21 326	11 531	22 335	48 519	20 014	6 978	11 956
SEASONALLY ADJUSTED							
<b>2014-15</b>							
June	19 278	10 425	20 183	42 906	20 016	7 098	12 578
<b>2015-16</b>							
September	19 636	10 378	20 812	42 307	19 680	7 224	12 423
December	20 084	10 225	21 234	42 225	19 493	7 447	12 515
March	20 440	10 560	21 174	42 640	19 478	7 459	12 232
June	20 504	10 887	21 840	43 691	19 739	7 473	12 531
<b>2016-17</b>							
September	20 604	10 897	21 049	44 101	19 603	7 404	11 857
December	20 841	10 462	21 808	45 297	19 202	7 413	12 469
March	20 822	11 013	22 156	45 911	19 596	7 319	11 950
June	21 204	11 344	22 178	47 028	19 860	7 262	11 904
TREND							
<b>2014-15</b>							
June	19 349	10 413	20 168	42 828	19 881	7 122	12 574
<b>2015-16</b>							
September	19 707	10 334	20 741	42 468	19 708	7 239	12 511
December	20 058	10 366	21 175	42 317	19 560	7 394	12 435
March	20 361	10 581	21 379	42 721	19 563	7 467	12 358
June	20 542	10 753	21 417	43 462	19 588	7 468	12 281
<b>2016-17</b>							
September	20 643	10 766	21 500	44 290	19 509	7 431	12 221
December	20 769	10 777	21 718	45 150	19 461	7 383	12 153
March	20 937	10 943	22 004	46 035	19 549	7 328	12 055
June	21 105	11 216	22 310	46 923	19 744	7 283	11 979

(a) Reference year for chain volume estimates is 2014-15

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2014-15</b>								
June	3.7	5.3	5.9	13.3	6.8	2.5	-0.7	5.2
<b>2015-16</b>								
September	4.3	2.4	7.1	0.1	-1.0	2.6	3.1	3.1
December	3.4	-0.7	-8.2	4.9	2.6	10.6	3.3	1.3
March	-2.3	-10.6	2.7	-14.8	-7.1	-11.2	-4.9	-6.8
June	3.4	7.1	5.3	14.9	9.6	3.0	-0.6	3.2
<b>2016-17</b>								
September	-0.2	-0.2	4.7	-1.6	0.7	1.4	4.7	2.6
December	4.8	1.8	-3.7	-0.2	5.8	9.5	2.1	2.5
March	-10.2	-11.6	7.1	-10.8	-7.1	-11.2	-4.1	-5.6
June	1.0	8.4	8.7	16.2	3.9	2.3	0.8	2.6
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	-1.6	-1.6	0.4	-0.5	1.1	0.1	0.6	2.7
<b>2015-16</b>								
September	3.8	0.6	2.9	1.9	-1.0	1.5	-0.4	0.8
December	-0.1	-2.5	1.7	1.2	-0.4	0.7	-0.7	-1.4
March	6.1	-0.5	1.6	-1.1	1.6	0.7	1.0	0.5
June	-0.4	-0.2	-0.2	0.7	2.8	0.7	0.7	0.8
<b>2016-17</b>								
September	-1.4	-2.0	0.7	0.0	1.2	0.3	1.3	0.1
December	1.1	0.0	6.9	-3.5	2.8	-0.2	-1.8	-0.4
March	-2.3	-1.7	5.3	3.7	0.9	0.8	1.6	2.0
June	-2.4	0.9	3.5	1.5	-1.6	0.0	2.1	0.1
TREND								
<b>2014-15</b>								
June	0.7	-0.7	0.2	0.6	-0.3	1.0	0.4	0.9
<b>2015-16</b>								
September	1.3	-1.0	1.8	0.8	-0.2	1.0	-0.2	0.7
December	2.8	-1.0	2.1	0.7	0.2	0.9	-0.2	0.0
March	2.5	-1.0	0.9	0.4	1.1	0.8	0.5	-0.1
June	1.1	-0.9	0.6	-0.5	2.1	0.5	0.7	0.3
<b>2016-17</b>								
September	0.0	-0.9	2.4	-0.8	2.4	0.3	0.3	0.4
December	-1.1	-0.9	4.6	-0.1	1.5	0.2	0.2	0.5
March	-1.3	-0.6	5.1	0.8	0.7	0.3	0.7	0.7
June	-1.5	-0.2	4.6	1.3	0.2	0.3	1.0	0.7

(a) Reference year for chain volume estimates is 2014-15

SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a) *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	%	%	%	%	%	%	%
ORIGINAL							
<b>2014-15</b>							
June	4.1	9.2	6.4	9.9	4.3	-0.7	3.6
<b>2015-16</b>							
September	-0.1	-1.2	1.9	-3.4	-1.9	5.4	1.3
December	5.8	2.8	5.0	2.7	1.9	8.0	-1.1
March	-3.0	-8.8	-4.8	-10.0	-6.2	-5.8	-7.6
June	3.5	12.9	6.4	14.2	5.5	-2.2	7.6
<b>2016-17</b>							
September	-1.3	-0.7	-5.0	-1.3	-1.2	3.2	-3.0
December	4.7	-0.2	6.7	5.6	0.6	4.7	3.2
March	-4.6	-6.7	-3.0	-9.6	-4.2	-7.0	-9.3
June	4.7	12.8	3.2	14.3	5.9	-3.4	4.7
SEASONALLY ADJUSTED							
<b>2014-15</b>							
June	0.7	-0.3	3.2	-1.2	0.7	1.1	-1.3
<b>2015-16</b>							
September	1.9	-0.4	3.1	-1.4	-1.7	1.8	-1.2
December	2.3	-1.5	2.0	-0.2	-0.9	3.1	0.7
March	1.8	3.3	-0.3	1.0	-0.1	0.2	-2.3
June	0.3	3.1	3.1	2.5	1.3	0.2	2.4
<b>2016-17</b>							
September	0.5	0.1	-3.6	0.9	-0.7	-0.9	-5.4
December	1.2	-4.0	3.6	2.7	-2.0	0.1	5.2
March	-0.1	5.3	1.6	1.4	2.1	-1.3	-4.2
June	1.8	3.0	0.1	2.4	1.3	-0.8	-0.4
TREND							
<b>2014-15</b>							
June	2.2	-0.3	3.1	-0.1	-0.2	0.3	0.2
<b>2015-16</b>							
September	1.9	-0.8	2.8	-0.8	-0.9	1.6	-0.5
December	1.8	0.3	2.1	-0.4	-0.8	2.1	-0.6
March	1.5	2.1	1.0	1.0	0.0	1.0	-0.6
June	0.9	1.6	0.2	1.7	0.1	0.0	-0.6
<b>2016-17</b>							
September	0.5	0.1	0.4	1.9	-0.4	-0.5	-0.5
December	0.6	0.1	1.0	1.9	-0.2	-0.6	-0.6
March	0.8	1.5	1.3	2.0	0.5	-0.8	-0.8
June	0.8	2.5	1.4	1.9	1.0	-0.6	-0.6

(a) Reference year for chain volume estimates is 2014-15

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

## SALES OF GOODS AND SERVICES, Current prices

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Construction</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Transport, postal and warehousing</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2014-15</b>								
June	46 404	86 756	14 740	79 037	114 933	90 801	21 199	31 631
<b>2015-16</b>								
September	48 089	88 694	15 486	79 243	114 729	93 345	21 930	32 577
December	46 322	87 355	14 208	83 306	117 303	103 290	22 931	33 400
March	42 768	77 076	14 564	70 770	106 661	90 740	21 982	30 698
June	45 748	82 604	15 480	81 697	115 715	93 970	21 710	31 596
<b>2016-17</b>								
September	48 026	83 344	16 566	80 725	117 621	95 664	22 780	32 576
December	61 211	85 652	16 066	81 140	125 079	105 659	23 591	33 937
March	59 396	76 489	17 963	72 876	117 175	94 001	22 773	31 933
June	55 059	83 411	19 558	85 268	122 700	96 031	22 915	32 876
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	46 313	86 583	14 487	76 616	114 198	93 008	21 860	32 098
<b>2015-16</b>								
September	47 844	86 830	14 638	78 209	114 027	94 560	21 860	32 215
December	44 507	83 906	14 851	79 311	113 170	95 376	21 978	32 071
March	44 707	82 571	15 073	78 253	112 569	95 134	22 353	31 917
June	45 858	82 411	15 195	79 165	114 608	96 309	22 362	32 076
<b>2016-17</b>								
September	47 813	81 562	15 676	79 553	116 905	96 864	22 713	32 190
December	58 720	82 280	16 797	77 326	120 745	97 572	22 643	32 582
March	62 198	81 851	18 472	80 768	122 899	98 554	23 135	33 227
June	55 393	83 146	19 193	82 478	121 984	98 435	23 596	33 361
TREND								
<b>2014-15</b>								
June	47 859	86 892	14 506	77 132	113 449	93 045	21 865	31 997
<b>2015-16</b>								
September	46 251	85 908	14 636	78 034	113 673	94 330	21 919	32 125
December	45 215	84 396	14 828	78 666	113 263	95 114	22 033	32 088
March	44 436	82 888	14 987	79 056	113 109	95 600	22 250	31 993
June	45 694	82 062	15 214	78 873	114 507	96 117	22 441	32 017
<b>2016-17</b>								
September	50 854	81 868	15 835	78 622	117 377	96 901	22 584	32 255
December	56 149	81 971	16 931	79 078	120 154	97 657	22 807	32 650
March	59 114	82 297	18 160	80 238	122 016	98 229	23 130	33 064
June	59 711	82 804	19 307	81 876	123 158	98 717	23 481	33 447

SALES OF GOODS AND SERVICES, Current prices *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2014-15</b>							
June	19 127	10 643	20 359	44 008	20 129	6 892	12 710
<b>2015-16</b>							
September	18 837	10 563	20 882	42 830	19 902	7 294	12 999
December	20 139	10 898	21 959	43 955	20 291	7 917	12 876
March	18 827	9 921	20 954	39 530	19 048	7 435	11 937
June	19 447	11 241	22 336	45 215	20 171	7 294	12 843
<b>2016-17</b>							
September	18 967	11 250	21 410	45 008	20 074	7 580	12 559
December	19 822	11 286	22 898	47 590	20 240	7 980	12 979
March	18 742	10 575	22 331	43 093	19 421	7 447	11 819
June	19 665	11 949	23 205	49 369	20 628	7 194	12 414
SEASONALLY ADJUSTED							
<b>2014-15</b>							
June	18 872	10 490	20 279	42 789	20 058	7 158	12 666
<b>2015-16</b>							
September	19 101	10 492	20 918	42 509	19 910	7 270	12 626
December	19 614	10 376	21 424	42 194	19 721	7 480	12 739
March	19 330	10 696	21 542	42 910	19 717	7 605	12 487
June	19 195	11 067	22 230	43 899	20 046	7 603	12 795
<b>2016-17</b>							
September	19 252	11 159	21 468	44 663	20 086	7 547	12 201
December	19 278	10 773	22 338	45 727	19 681	7 538	12 845
March	19 252	11 391	22 962	46 782	20 120	7 611	12 367
June	19 408	11 755	23 079	47 886	20 471	7 506	12 359
TREND							
<b>2014-15</b>							
June	18 993	10 474	20 270	42 817	19 970	7 169	12 680
<b>2015-16</b>							
September	19 222	10 443	20 872	42 526	19 880	7 295	12 689
December	19 370	10 501	21 391	42 410	19 783	7 463	12 661
March	19 385	10 734	21 696	42 911	19 830	7 575	12 611
June	19 283	10 942	21 797	43 752	19 924	7 596	12 565
<b>2016-17</b>							
September	19 217	11 016	21 947	44 728	19 935	7 574	12 550
December	19 259	11 093	22 292	45 732	19 954	7 561	12 532
March	19 307	11 313	22 750	46 783	20 092	7 556	12 474
June	19 356	11 627	23 249	47 855	20 330	7 547	12 424

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

## SALES OF GOODS AND SERVICES BY STATE(a), Current prices

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania</i>	<i>Northern Territory</i>	<i>Australian Capital Territory</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2014-15</b>								
June	194 567	146 558	119 258	36 856	100 576	7 906	7 169	6 546
<b>2015-16</b>								
September	199 177	148 629	120 650	37 092	99 022	8 152	7 613	7 065
December	203 043	157 355	122 840	39 686	99 341	9 271	7 483	7 132
March	186 200	142 344	108 265	35 198	89 317	8 463	6 577	6 547
June	200 966	152 085	116 739	37 920	95 826	8 507	7 357	7 667
<b>2016-17</b>								
September	205 224	155 739	120 066	36 932	93 153	7 951	7 648	7 438
December	218 749	163 096	129 482	39 149	100 044	8 820	8 237	7 553
March	199 839	152 471	120 767	37 124	93 412	7 941	7 200	7 281
June	214 107	163 889	124 812	39 829	95 395	8 198	7 475	8 536
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	194 400	146 462	119 290	36 613	100 432	8 053	7 258	6 204
<b>2015-16</b>								
September	197 019	147 708	118 858	37 331	99 107	8 418	7 360	7 020
December	195 077	150 046	116 886	38 094	95 975	8 770	7 070	7 037
March	196 664	150 752	115 849	36 749	92 540	8 534	7 153	7 081
June	200 695	151 929	116 681	37 663	95 783	8 654	7 442	7 261
<b>2016-17</b>								
September	202 953	154 781	118 463	37 179	93 275	8 220	7 404	7 388
December	210 137	155 573	123 216	37 559	96 573	8 321	7 781	7 463
March	211 247	161 474	129 125	38 786	96 794	8 030	7 826	7 872
June	213 689	163 644	124 697	39 532	95 371	8 328	7 564	8 079
TREND								
<b>2014-15</b>								
June	194 574	146 077	118 717	36 842	101 169	8 165	7 325	6 461
<b>2015-16</b>								
September	195 434	147 988	118 282	37 236	98 326	8 412	7 214	6 792
December	196 103	149 543	117 171	37 517	95 830	8 621	7 175	7 035
March	197 113	150 917	116 093	37 432	94 230	8 654	7 197	7 164
June	199 995	152 212	116 497	37 225	93 897	8 529	7 326	7 222
<b>2016-17</b>								
September	204 349	154 090	119 535	37 310	94 862	8 346	7 546	7 363
December	208 324	157 034	123 298	37 859	95 759	8 227	7 682	7 566
March	211 572	160 377	126 039	38 588	96 148	8 182	7 730	7 809
June	214 361	163 645	127 657	39 419	96 451	8 218	7 719	8 048

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.



SALES OF GOODS AND SERVICES BY STATE(a), Current prices - Percentage change from previous quarter

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(b)	Northern Territory(b)	Australian Capital Territory(b)
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2014-15</b>								
June	6.7	7.8	8.9	5.7	0.4	-1.8	5.8	13.3
<b>2015-16</b>								
September	2.4	1.4	1.2	0.6	-1.5	3.1	6.2	7.9
December	1.9	5.9	1.8	7.0	0.3	13.7	-1.7	1.0
March	-8.3	-9.5	-11.9	-11.3	-10.1	-8.7	-12.1	-8.2
June	7.9	6.8	7.8	7.7	7.3	0.5	11.9	17.1
<b>2016-17</b>								
September	2.1	2.4	2.8	-2.6	-2.8	-6.5	4.0	-3.0
December	6.6	4.7	7.8	6.0	7.4	10.9	7.7	1.5
March	-8.6	-6.5	-6.7	-5.2	-6.6	-10.0	-12.6	-3.6
June	7.1	7.5	3.3	7.3	2.1	3.2	3.8	17.2
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	1.1	1.7	1.7	0.6	-3.3	-0.4	-1.6	-0.8
<b>2015-16</b>								
September	1.3	0.9	-0.4	2.0	-1.3	4.5	1.4	13.2
December	-1.0	1.6	-1.7	2.0	-3.2	4.2	-3.9	0.2
March	0.8	0.5	-0.9	-3.5	-3.6	-2.7	1.2	0.6
June	2.0	0.8	0.7	2.5	3.5	1.4	4.0	2.5
<b>2016-17</b>								
September	1.1	1.9	1.5	-1.3	-2.6	-5.0	-0.5	1.8
December	3.5	0.5	4.0	1.0	3.5	1.2	5.1	1.0
March	0.5	3.8	4.8	3.3	0.2	-3.5	0.6	5.5
June	1.2	1.3	-3.4	1.9	-1.5	3.7	-3.3	2.6
TREND								
<b>2014-15</b>								
June	0.7	1.1	0.3	0.6	-2.0	1.7	-1.1	5.3
<b>2015-16</b>								
September	0.4	1.3	-0.4	1.1	-2.8	3.0	-1.5	5.1
December	0.3	1.1	-0.9	0.8	-2.5	2.5	-0.5	3.6
March	0.5	0.9	-0.9	-0.2	-1.7	0.4	0.3	1.8
June	1.5	0.9	0.3	-0.6	-0.4	-1.4	1.8	0.8
<b>2016-17</b>								
September	2.2	1.2	2.6	0.2	1.0	-2.2	3.0	1.9
December	1.9	1.9	3.1	1.5	0.9	-1.4	1.8	2.8
March	1.6	2.1	2.2	1.9	0.4	-0.5	0.6	3.2
June	1.3	2.0	1.3	2.2	0.3	0.4	-0.1	3.1

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

(b) The relative standard error on the movement estimates for these states are significantly higher than those for the larger states, and the quarterly movement estimates should be used with caution.

## COMPANY PROFITS BEFORE INCOME TAX, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2014-15</b>								
June	6 854	4 000	1 245	4 457	4 438	3 357	^ 793	2 307
<b>2015-16</b>								
September	7 402	5 261	2 098	3 719	4 637	3 071	1 252	3 118
December	*2 273	5 203	661	4 062	4 892	4 907	1 394	3 059
March	3 403	2 845	1 151	3 010	3 929	2 639	1 240	2 680
June	4 800	4 176	1 439	3 332	4 173	1 214	^ 711	2 236
<b>2016-17</b>								
September	6 220	5 096	1 723	^ 2 871	4 845	2 881	1 385	2 890
December	13 297	5 972	930	4 399	4 986	4 998	1 153	3 102
March	19 204	4 533	1 387	^ 3 006	4 396	2 848	779	2 675
June	13 905	5 109	1 382	3 808	4 319	3 091	619	2 280
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	7 006	4 298	1 269	4 258	4 560	4 082	1 084	2 705
<b>2015-16</b>								
September	6 042	4 440	1 476	3 766	4 400	3 607	1 110	2 941
December	3 087	4 769	989	3 603	4 562	3 230	1 197	2 584
March	3 148	3 601	1 241	3 569	4 383	3 250	1 290	2 934
June	5 073	4 449	1 465	3 180	4 268	1 495	1 010	2 670
<b>2016-17</b>								
September	5 044	4 343	1 205	2 946	4 630	3 364	1 231	2 715
December	17 922	5 421	1 422	3 883	4 657	3 286	955	2 622
March	17 675	5 781	1 488	3 540	4 846	3 492	833	2 916
June	14 957	5 422	1 397	3 643	4 410	3 845	922	2 743
TREND								
<b>2014-15</b>								
June	6 641	4 275	1 363	4 141	4 331	3 775	1 083	2 626
<b>2015-16</b>								
September	5 514	4 467	1 242	3 900	4 515	3 752	1 140	2 777
December	3 932	4 355	1 215	3 644	4 482	3 271	1 187	2 821
March	2 882	4 138	1 232	3 381	4 391	2 705	1 198	2 773
June	4 340	4 167	1 290	3 236	4 406	2 525	1 169	2 722
<b>2016-17</b>								
September	8 998	4 643	1 365	3 282	4 547	2 773	1 085	2 705
December	13 922	5 216	1 388	3 484	4 682	3 265	990	2 719
March	16 817	5 546	1 426	3 651	4 682	3 624	911	2 781
June	17 247	5 736	1 450	3 689	4 592	3 703	855	2 790

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

\* estimate has a relative standard error of 25% to 50% and should be used with caution

COMPANY PROFITS BEFORE INCOME TAX, Current prices *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2014-15</b>								
June	2 313	-2 523	5 713	^ 2 390	**139	562	^ 569	36 614
<b>2015-16</b>								
September	1 902	-5 027	5 137	^ 2 119	*443	867	^ 973	36 973
December	2 633	1 611	9 299	^ 1 303	117	852	^ 595	42 860
March	2 024	^ -1 725	4 938	**366	^ 483	763	^ 736	28 482
June	2 467	^ 648	6 958	^ 2 376	**332	714	^ 557	36 133
<b>2016-17</b>								
September	1 708	^ 2 633	5 318	^ 1 703	^ 721	884	^ 865	41 744
December	2 698	3 384	9 658	^ 2 048	*156	784	^ 782	58 347
March	2 414	^ 2 587	5 870	^ 3 320	^ 720	743	^ 522	55 005
June	1 859	1 715	8 468	5 021	**22	452	^ 630	52 680
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	2 186	-2 523	5 452	2 349	420	733	793	38 672
<b>2015-16</b>								
September	2 266	-5 027	5 451	1 606	225	755	696	33 757
December	2 356	1 611	8 426	1 066	262	754	690	39 186
March	2 046	-1 725	5 829	1 195	264	796	698	32 516
June	2 357	648	6 594	2 275	628	892	773	37 778
<b>2016-17</b>								
September	2 090	2 633	5 673	1 186	491	769	589	38 908
December	2 396	3 384	8 744	1 858	318	693	880	58 442
March	2 442	2 587	6 832	4 143	487	769	486	58 317
June	1 754	1 715	8 034	4 879	324	631	840	55 515
TREND								
<b>2014-15</b>								
June	2 222	-1 039	5 117	2 249	546	759	762	38 851
<b>2015-16</b>								
September	2 243	-2 450	5 457	1 619	282	738	721	35 919
December	2 255	-1 810	5 775	1 295	224	771	706	34 122
March	2 215	-240	5 825	1 391	369	818	695	33 774
June	2 190	971	6 224	1 472	473	823	720	36 728
<b>2016-17</b>								
September	2 281	2 126	6 784	1 667	490	794	708	44 248
December	2 318	2 961	7 320	2 414	436	743	690	52 546
March	2 215	2 672	7 676	3 591	385	701	694	57 371
June	2 057	2 122	7 835	4 629	367	675	731	58 479
^	estimate has a relative standard error of 10% to less than 25% and should be used with caution			** estimate has a relative standard error greater than 50% and is considered too unreliable for general use				
*	estimate has a relative standard error of 25% to 50% and should be used with caution			(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry				

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2014-15</b>								
June	-15.7	26.4	-2.0	20.5	30.9	18.4	-23.0	19.7
<b>2015-16</b>								
September	8.0	31.5	68.5	-16.5	4.5	-8.5	57.8	35.1
December	-69.3	-1.1	-68.5	9.2	5.5	59.8	11.3	-1.9
March	49.7	-45.3	74.2	-25.9	-19.7	-46.2	-11.0	-12.4
June	41.0	46.8	25.0	10.7	6.2	-54.0	-42.6	-16.6
<b>2016-17</b>								
September	29.6	22.0	19.7	-13.8	16.1	137.4	94.7	29.2
December	113.8	17.2	-46.0	53.2	2.9	73.5	-16.8	7.4
March	44.4	-24.1	49.2	-31.7	-11.8	-43.0	-32.4	-13.8
June	-27.6	12.7	-0.4	26.7	-1.8	8.5	-20.6	-14.8
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	-9.4	8.6	-7.6	-4.2	18.4	16.6	1.2	25.7
<b>2015-16</b>								
September	-13.8	3.3	16.3	-11.5	-3.5	-11.6	2.4	8.7
December	-48.9	7.4	-33.0	-4.3	3.7	-10.5	7.8	-12.1
March	1.9	-24.5	25.5	-1.0	-3.9	0.6	7.7	13.6
June	61.2	23.5	18.1	-10.9	-2.6	-54.0	-21.7	-9.0
<b>2016-17</b>								
September	-0.6	-2.4	-17.7	-7.4	8.5	125.0	21.9	1.7
December	255.3	24.8	18.0	31.8	0.6	-2.3	-22.4	-3.4
March	-1.4	6.6	4.6	-8.8	4.1	6.3	-12.8	11.2
June	-15.4	-6.2	-6.1	2.9	-9.0	10.1	10.7	-5.9
TREND								
<b>2014-15</b>								
June	-2.5	7.5	-6.6	-4.8	9.8	3.4	-0.9	11.0
<b>2015-16</b>								
September	-17.0	4.5	-8.9	-5.8	4.3	-0.6	5.2	5.8
December	-28.7	-2.5	-2.2	-6.6	-0.7	-12.8	4.1	1.6
March	-26.7	-5.0	1.4	-7.2	-2.0	-17.3	1.0	-1.7
June	50.6	0.7	4.7	-4.3	0.4	-6.7	-2.4	-1.8
<b>2016-17</b>								
September	107.3	11.4	5.8	1.4	3.2	9.8	-7.2	-0.6
December	54.7	12.3	1.6	6.2	3.0	17.7	-8.8	0.5
March	20.8	6.3	2.8	4.8	0.0	11.0	-8.0	2.3
June	2.6	3.4	1.7	1.0	-1.9	2.2	-6.1	0.3

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2014-15</b>								
June	8.2	-165.3	64.1	14.0	-88.5	-24.5	-31.0	-8.0
<b>2015-16</b>								
September	-17.8	-99.3	-10.1	-11.3	218.1	54.3	71.1	1.0
December	38.4	132.0	81.0	-38.5	-73.6	-1.7	-38.8	15.9
March	-23.1	-207.1	-46.9	-71.9	312.1	-10.5	23.7	-33.5
June	21.9	137.6	40.9	548.3	-31.3	-6.4	-24.3	26.9
<b>2016-17</b>								
September	-30.8	306.1	-23.6	-28.3	117.4	23.9	55.2	15.5
December	58.0	28.5	81.6	20.3	-78.4	-11.3	-9.6	39.8
March	-10.5	-23.5	-39.2	62.1	361.4	-5.3	-33.3	-5.7
June	-23.0	-33.7	44.2	51.3	-96.9	-39.2	20.8	-4.2
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	0.9	-165.3	27.9	-18.7	-59.1	-7.4	1.1	-11.8
<b>2015-16</b>								
September	3.7	-99.3	0.0	-31.6	-46.3	3.1	-12.2	-12.7
December	4.0	132.0	54.6	-33.7	16.0	-0.1	-0.9	16.1
March	-13.1	-207.1	-30.8	12.1	0.8	5.5	1.2	-17.0
June	15.2	137.6	13.1	90.4	138.3	12.2	10.7	16.2
<b>2016-17</b>								
September	-11.3	306.1	-14.0	-47.9	-21.9	-13.8	-23.8	3.0
December	14.7	28.5	54.1	56.7	-35.1	-9.9	49.5	50.2
March	1.9	-23.5	-21.9	123.1	52.8	10.9	-44.8	-0.2
June	-28.2	-33.7	17.6	17.7	-33.4	-18.0	72.9	-4.8
TREND								
<b>2014-15</b>								
June	-0.8	-175.6	9.3	-18.2	-33.3	-6.2	-2.1	-5.5
<b>2015-16</b>								
September	1.0	-135.8	6.6	-28.0	-48.4	-2.7	-5.4	-7.5
December	0.6	26.1	5.8	-20.1	-20.4	4.4	-2.2	-5.0
March	-1.8	86.8	0.9	7.4	64.6	6.1	-1.5	-1.0
June	-1.1	505.3	6.8	5.8	28.3	0.7	3.6	8.7
<b>2016-17</b>								
September	4.1	119.0	9.0	13.3	3.6	-3.6	-1.6	20.5
December	1.6	39.3	7.9	44.8	-11.1	-6.4	-2.6	18.8
March	-4.4	-9.7	4.9	48.7	-11.8	-5.5	0.7	9.2
June	-7.1	-20.6	2.1	28.9	-4.6	-3.7	5.3	1.9

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

## COMPANY GROSS OPERATING PROFITS, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
.....								
ORIGINAL								
<b>2014-15</b>								
June	15 314	6 325	2 993	5 334	5 417	4 262	1 408	4 816
<b>2015-16</b>								
September	18 014	7 809	3 428	4 370	5 816	4 013	1 768	5 590
December	15 580	7 688	2 650	4 711	5 649	6 035	1 939	5 676
March	13 833	5 344	2 529	3 596	4 713	3 608	1 714	5 035
June	15 749	6 669	2 994	3 749	5 109	3 785	1 238	5 161
<b>2016-17</b>								
September	20 150	7 650	3 238	3 382	5 641	3 868	1 878	6 035
December	28 120	8 377	2 810	5 047	5 741	6 044	1 673	6 364
March	28 864	6 671	2 935	3 800	4 872	3 809	1 264	5 346
June	23 441	7 286	3 396	4 721	5 011	4 047	1 129	5 228
.....								
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	16 725	6 822	3 002	5 114	5 630	4 714	1 688	5 156
<b>2015-16</b>								
September	17 016	7 090	2 935	4 330	5 534	4 588	1 650	5 428
December	15 026	6 995	2 895	4 244	5 297	4 413	1 724	5 152
March	13 826	6 114	2 752	4 280	5 112	4 220	1 762	5 360
June	17 441	7 227	2 996	3 592	5 321	4 204	1 488	5 562
<b>2016-17</b>								
September	19 073	6 929	2 769	3 382	5 364	4 411	1 749	5 849
December	26 547	7 532	3 056	4 500	5 322	4 381	1 479	5 723
March	29 467	7 777	3 238	4 561	5 383	4 522	1 316	5 776
June	26 075	7 900	3 385	4 515	5 215	4 498	1 356	5 640
.....								
TREND								
<b>2014-15</b>								
June	17 045	6 900	2 945	4 878	5 423	4 614	1 668	5 194
<b>2015-16</b>								
September	16 092	6 912	2 935	4 594	5 492	4 583	1 704	5 261
December	15 120	6 790	2 885	4 289	5 348	4 413	1 698	5 289
March	14 818	6 680	2 845	3 955	5 225	4 267	1 684	5 382
June	16 570	6 793	2 845	3 723	5 255	4 251	1 659	5 568
<b>2016-17</b>								
September	20 918	7 135	2 903	3 777	5 338	4 332	1 593	5 748
December	25 079	7 469	3 036	4 149	5 357	4 426	1 499	5 776
March	27 563	7 712	3 207	4 506	5 319	4 483	1 394	5 737
June	28 598	7 966	3 403	4 618	5 281	4 510	1 299	5 672
.....								

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2014-15</b>								
June	4 911	^ 607	4 974	^ 3 405	*575	863	*558	61 762
<b>2015-16</b>								
September	4 478	1 316	5 437	3 061	^ 705	1 135	*877	67 817
December	5 052	984	5 455	2 824	*597	1 110	**415	66 365
March	4 472	^ 481	5 031	^ 1 789	^ 665	1 022	*636	54 469
June	4 942	^ 1 216	5 458	3 292	^ 813	994	**332	61 501
<b>2016-17</b>								
September	4 159	^ 952	5 684	^ 2 923	^ 907	1 181	^ 955	68 602
December	5 034	^ 1 548	6 535	4 707	^ 696	1 080	^ 813	84 590
March	4 731	1 487	6 422	3 799	^ 862	1 030	^ 561	76 453
June	5 009	1 896	6 201	4 895	^ 573	756	^ 785	74 376
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	4 716	569	5 156	3 082	654	1 030	747	64 805
<b>2015-16</b>								
September	4 829	1 128	5 340	3 031	560	1 013	630	65 102
December	4 788	1 070	5 197	2 459	634	1 016	444	61 353
March	4 563	624	5 181	2 521	693	1 061	670	58 739
June	4 752	1 192	5 662	2 888	890	1 169	515	64 901
<b>2016-17</b>								
September	4 533	750	5 596	3 001	763	1 059	706	65 935
December	4 717	1 622	6 181	4 279	733	985	835	77 892
March	4 885	1 647	6 694	4 573	896	1 076	611	82 421
June	4 816	1 879	6 427	4 445	643	928	965	78 688
TREND								
<b>2014-15</b>								
June	4 770	888	5 116	2 977	638	1 043	664	64 763
<b>2015-16</b>								
September	4 767	931	5 231	2 850	591	1 008	625	63 576
December	4 746	953	5 258	2 656	634	1 033	560	61 672
March	4 680	903	5 303	2 532	730	1 083	544	60 632
June	4 620	890	5 463	2 763	790	1 100	619	62 909
<b>2016-17</b>								
September	4 642	1 096	5 802	3 354	810	1 081	680	69 209
December	4 720	1 394	6 167	3 972	796	1 038	726	75 561
March	4 800	1 670	6 450	4 431	769	1 001	787	79 808
June	4 866	1 931	6 605	4 704	739	977	844	82 392
<p>^ estimate has a relative standard error of 10% to less than 25% and should be used with caution</p> <p>* estimate has a relative standard error of 25% to 50% and should be used with caution</p> <p>** estimate has a relative standard error greater than 50% and is considered too unreliable for general use</p> <p>(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry</p>								

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Construction</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Transport, postal and warehousing</i>
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2014-15</b>								
June	-11.4	8.1	13.0	24.5	18.5	13.4	-13.5	4.1
<b>2015-16</b>								
September	17.6	23.5	14.5	-18.1	7.4	-5.8	25.6	16.1
December	-13.5	-1.6	-22.7	7.8	-2.9	50.4	9.7	1.5
March	-11.2	-30.5	-4.6	-23.7	-16.6	-40.2	-11.6	-11.3
June	13.8	24.8	18.4	4.3	8.4	4.9	-27.8	2.5
<b>2016-17</b>								
September	28.0	14.7	8.1	-9.8	10.4	2.2	51.7	16.9
December	39.6	9.5	-13.2	49.2	1.8	56.3	-10.9	5.5
March	2.6	-20.4	4.5	-24.7	-15.1	-37.0	-24.5	-16.0
June	-18.8	9.2	15.7	24.3	2.9	6.3	-10.7	-2.2
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	-4.1	2.1	4.1	-1.0	13.2	6.6	0.5	3.9
<b>2015-16</b>								
September	1.7	3.9	-2.3	-15.3	-1.7	-2.7	-2.3	5.3
December	-11.7	-1.3	-1.4	-2.0	-4.3	-3.8	4.5	-5.1
March	-8.0	-12.6	-4.9	0.8	-3.5	-4.4	2.2	4.0
June	26.2	18.2	8.8	-16.1	4.1	-0.4	-15.6	3.8
<b>2016-17</b>								
September	9.4	-4.1	-7.6	-5.9	0.8	4.9	17.6	5.2
December	39.2	8.7	10.3	33.1	-0.8	-0.7	-15.4	-2.2
March	11.0	3.2	6.0	1.3	1.1	3.2	-11.0	0.9
June	-11.5	1.6	4.5	-1.0	-3.1	-0.5	3.0	-2.4
TREND								
<b>2014-15</b>								
June	-2.2	1.9	1.9	-3.7	6.1	3.2	0.7	3.8
<b>2015-16</b>								
September	-5.6	0.2	-0.4	-5.8	1.3	-0.7	2.2	1.3
December	-6.0	-1.8	-1.7	-6.6	-2.6	-3.7	-0.3	0.5
March	-2.0	-1.6	-1.4	-7.8	-2.3	-3.3	-0.9	1.8
June	11.8	1.7	0.0	-5.9	0.6	-0.4	-1.5	3.5
<b>2016-17</b>								
September	26.2	5.0	2.0	1.4	1.6	1.9	-4.0	3.2
December	19.9	4.7	4.6	9.8	0.4	2.2	-5.9	0.5
March	9.9	3.3	5.6	8.6	-0.7	1.3	-7.0	-0.7
June	3.8	3.3	6.1	2.5	-0.7	0.6	-6.9	-1.1



	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2014-15</b>								
June	6.5	-35.7	7.4	66.2	-14.3	-15.1	-9.6	4.3
<b>2015-16</b>								
September	-8.8	116.7	9.3	-10.1	22.5	31.6	57.2	9.8
December	12.8	-25.2	0.3	-7.8	-15.3	-2.2	-52.7	-2.1
March	-11.5	-51.1	-7.8	-36.6	11.4	-7.9	53.3	-17.9
June	10.5	152.7	8.5	83.9	22.2	-2.7	-47.8	12.9
<b>2016-17</b>								
September	-15.8	-21.7	4.1	-11.2	11.6	18.8	187.1	11.5
December	21.0	62.5	15.0	61.0	-23.2	-8.5	-14.8	23.3
March	-6.0	-3.9	-1.7	-19.3	23.8	-4.6	-31.0	-9.6
June	5.9	27.5	-3.4	28.9	-33.5	-26.6	40.0	-2.7
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	-0.2	-46.4	7.1	10.5	-7.6	-4.1	15.9	1.2
<b>2015-16</b>								
September	2.4	98.1	3.6	-1.7	-14.3	-1.6	-15.6	0.5
December	-0.9	-5.1	-2.7	-18.9	13.1	0.3	-29.4	-5.8
March	-4.7	-41.7	-0.3	2.5	9.4	4.5	50.8	-4.3
June	4.1	91.1	9.3	14.6	28.3	10.2	-23.1	10.5
<b>2016-17</b>								
September	-4.6	-37.1	-1.2	3.9	-14.2	-9.4	37.1	1.6
December	4.1	116.3	10.5	42.6	-3.9	-7.0	18.2	18.1
March	3.6	1.5	8.3	6.9	22.2	9.2	-26.8	5.8
June	-1.4	14.1	-4.0	-2.8	-28.2	-13.7	58.0	-4.5
TREND								
<b>2014-15</b>								
June	0.7	5.7	5.7	1.0	-13.8	-4.8	0.8	0.8
<b>2015-16</b>								
September	0.0	4.8	2.3	-4.3	-7.4	-3.4	-5.9	-1.8
December	-0.4	2.3	0.5	-6.8	7.3	2.4	-10.4	-3.0
March	-1.4	-5.2	0.9	-4.6	15.1	4.9	-2.9	-1.7
June	-1.3	-1.4	3.0	9.1	8.2	1.6	13.8	3.8
<b>2016-17</b>								
September	0.5	23.1	6.2	21.4	2.6	-1.7	9.9	10.0
December	1.7	27.2	6.3	18.4	-1.8	-4.0	6.8	9.2
March	1.7	19.7	4.6	11.6	-3.4	-3.5	8.5	5.6
June	1.4	15.7	2.4	6.2	-3.9	-2.5	7.2	3.2

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2014-15</b>								
June	**23	^ 604	^ 133	^ 1 743	^ 385	1 003	^ 662	^ 451
<b>2015-16</b>								
September	^ 26	^ 590	^ 85	^ 1 911	^ 422	^ 1 113	^ 792	^ 485
December	^ 43	^ 678	^ 20	^ 2 324	^ 512	1 618	^ 950	^ 602
March	^ 58	^ 466	**59	^ 1 341	^ 479	971	^ 808	^ 431
June	*71	^ 351	*96	^ 1 030	^ 416	^ 1 023	^ 522	^ 447
<b>2016-17</b>								
September	**15	^ 510	*46	^ 1 114	^ 613	^ 982	^ 828	^ 395
December	*79	^ 635	*87	1 508	^ 586	^ 1 582	^ 1 059	^ 467
March	*57	^ 455	^ 206	^ 1 481	^ 417	^ 1 432	^ 518	^ 406
June	*34	^ 505	*62	^ 1 422	^ 512	^ 1 248	591	^ 345
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	23	620	95	1 668	475	1 124	807	467
<b>2015-16</b>								
September	26	552	98	1 909	389	1 198	793	468
December	43	611	35	2 177	449	1 272	775	535
March	58	548	50	1 546	496	1 066	844	489
June	71	362	68	980	511	1 150	639	468
<b>2016-17</b>								
September	15	479	54	1 113	570	1 058	827	382
December	79	568	157	1 356	511	1 248	863	413
March	57	536	172	1 675	432	1 563	542	462
June	34	519	44	1 393	631	1 403	725	361
TREND								
<b>2014-15</b>								
June	26	574	93	1 658	482	1 122	806	394
<b>2015-16</b>								
September	29	604	78	1 964	430	1 200	808	476
December	45	573	59	1 924	436	1 201	788	522
March	54	503	45	1 565	485	1 144	761	495
June	53	456	54	1 182	532	1 084	772	450
<b>2016-17</b>								
September	53	468	97	1 125	527	1 138	776	420
December	54	521	128	1 340	511	1 283	750	417
March	54	546	129	1 500	517	1 413	702	414
June	50	535	106	1 535	545	1 492	647	405

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

\* estimate has a relative standard error of 25% to 50% and should be used with caution

\*\* estimate has a relative standard error greater than 50% and is considered too unreliable for general use

	Information media and telecom.	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2014-15</b>								
June	*94	** -255	3 583	*1 090	*153	^ 115	^ 567	10 351
<b>2015-16</b>								
September	**17	** -41	4 166	^ 1 236	*104	^ 153	^ 607	11 667
December	*59	*59	3 409	^ 899	*143	*114	^ 414	11 844
March	*36	** -60	3 512	^ 658	*207	*123	^ 631	9 719
June	*21	**77	4 740	^ 1 295	^ 262	^ 140	*286	10 775
<b>2016-17</b>								
September	*59	**49	4 094	^ 952	**126	^ 140	^ 346	10 270
December	*61	*223	^ 3 604	^ 1 384	*284	*107	^ 273	11 939
March	*33	*209	^ 3 845	^ 1 588	^ 337	^ 140	^ 200	11 323
June	*36	*222	3 244	^ 1 909	*274	*106	^ 290	10 800
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	94	-282	3 664	1 001	188	137	702	10 780
<b>2015-16</b>								
September	17	-30	4 035	1 108	103	145	523	11 335
December	59	4	3 509	908	128	97	491	11 092
March	36	7	3 465	858	188	129	536	10 316
June	21	55	4 814	1 215	297	158	347	11 155
<b>2016-17</b>								
September	59	62	3 956	820	125	130	300	9 952
December	61	166	3 727	1 403	270	96	320	11 239
March	33	273	3 788	1 778	318	145	172	11 945
June	36	203	3 311	1 835	307	120	345	11 266
TREND								
<b>2014-15</b>								
June	56	-138	3 771	1 077	141	124	541	10 726
<b>2015-16</b>								
September	52	-95	3 712	1 005	123	123	566	11 075
December	41	-20	3 704	966	152	126	537	11 052
March	33	29	3 909	949	189	131	456	10 747
June	40	38	4 131	960	213	136	396	10 499
<b>2016-17</b>								
September	47	95	4 166	1 101	222	132	312	10 678
December	51	164	3 881	1 352	247	122	268	11 087
March	44	219	3 594	1 649	289	122	264	11 455
June	35	254	3 473	1 952	336	126	277	11 768
^	estimate has a relative standard error of 10% to less than 25% and should be used with caution			**	estimate has a relative standard error greater than 50% and is considered too unreliable for general use			
*	estimate has a relative standard error of 25% to 50% and should be used with caution			(a)	See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry			

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2014-15</b>								
June	-27.1	33.6	30.4	55.6	-31.5	9.9	-17.4	137.4
<b>2015-16</b>								
September	16.4	-2.3	-36.3	9.6	9.7	10.9	19.7	7.6
December	61.5	14.9	-76.3	21.6	21.2	45.4	20.0	24.0
March	36.4	-31.2	195.2	-42.3	-6.4	-40.0	-14.9	-28.4
June	22.1	-24.8	61.4	-23.2	-13.1	5.4	-35.4	3.8
<b>2016-17</b>								
September	-78.8	45.5	-52.4	8.2	47.5	-4.0	58.7	-11.6
December	428.2	24.5	91.2	35.4	-4.4	61.1	27.9	18.1
March	-28.8	-28.4	136.4	-1.8	-28.9	-9.5	-51.0	-13.0
June	-39.8	11.0	-70.0	-4.0	22.8	-12.8	14.1	-15.1
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	-27.1	15.9	4.9	23.4	-18.3	10.1	-3.3	114.2
<b>2015-16</b>								
September	16.4	-11.0	4.1	14.5	-18.0	6.6	-1.7	0.2
December	61.5	10.7	-64.2	14.0	15.4	6.2	-2.3	14.4
March	36.4	-10.3	43.5	-29.0	10.4	-16.2	8.9	-8.6
June	22.1	-34.0	34.4	-36.6	3.1	7.9	-24.2	-4.4
<b>2016-17</b>								
September	-78.8	32.6	-20.6	13.6	11.6	-8.0	29.4	-18.3
December	428.2	18.6	191.1	21.8	-10.4	17.9	4.4	8.0
March	-28.8	-5.6	9.6	23.5	-15.4	25.3	-37.3	12.0
June	-39.8	-3.3	-74.4	-16.8	46.0	-10.2	33.9	-21.9
TREND								
<b>2014-15</b>								
June	-5.5	7.3	-1.7	24.1	-13.2	10.1	-0.8	14.0
<b>2015-16</b>								
September	13.8	5.2	-15.8	18.5	-10.7	6.9	0.2	20.6
December	54.3	-5.1	-23.9	-2.1	1.2	0.1	-2.4	9.6
March	19.0	-12.3	-23.7	-18.7	11.4	-4.7	-3.5	-5.1
June	-1.3	-9.2	19.4	-24.5	9.7	-5.2	1.5	-9.0
<b>2016-17</b>								
September	-0.8	2.6	78.8	-4.9	-1.0	5.0	0.5	-6.8
December	2.7	11.2	32.1	19.1	-3.0	12.7	-3.3	-0.7
March	-0.9	4.9	0.9	11.9	1.2	10.1	-6.4	-0.7
June	-6.8	-2.0	-18.1	2.4	5.4	5.6	-7.7	-2.2

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2014-15</b>								
June	132.4	-142.4	-1.9	16.9	3.2	76.5	39.6	11.2
<b>2015-16</b>								
September	-82.2	84.0	16.3	13.4	-32.0	33.0	7.2	12.7
December	253.4	245.4	-18.2	-27.3	37.7	-25.7	-31.8	1.5
March	-39.7	-200.6	3.0	-26.8	44.5	8.4	52.2	-17.9
June	-42.2	228.7	35.0	96.9	26.4	13.6	-54.6	10.9
<b>2016-17</b>								
September	188.0	-36.3	-13.6	-26.5	-51.8	0.1	20.8	-4.7
December	2.6	354.6	-12.0	45.4	124.9	-24.0	-21.1	16.2
March	-46.3	-6.1	6.7	14.8	18.8	31.8	-26.8	-5.2
June	11.2	6.0	-15.6	20.2	-18.6	-24.4	45.0	-4.6
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	132.4	-806.1	1.3	-13.5	43.6	88.0	105.7	7.9
<b>2015-16</b>								
September	-82.2	89.5	10.1	10.8	-45.2	5.8	-25.5	5.1
December	253.4	112.7	-13.0	-18.1	23.8	-33.3	-6.1	-2.1
March	-39.7	84.6	-1.3	-5.5	46.9	33.9	9.3	-7.0
June	-42.2	687.5	38.9	41.7	58.2	22.0	-35.2	8.1
<b>2016-17</b>								
September	188.0	13.9	-17.8	-32.5	-58.0	-17.5	-13.5	-10.8
December	2.6	167.0	-5.8	71.0	115.9	-26.1	6.7	12.9
March	-46.3	64.7	1.6	26.7	17.9	50.8	-46.4	6.3
June	11.2	-25.9	-12.6	3.2	-3.3	-17.6	100.9	-5.7
TREND								
<b>2014-15</b>								
June	2.2	-15.2	7.1	-0.4	-19.8	4.0	5.8	6.5
<b>2015-16</b>								
September	-7.0	31.6	-1.6	-6.7	-12.8	-1.1	4.6	3.3
December	-21.9	78.6	-0.2	-3.9	22.9	2.6	-5.1	-0.2
March	-17.6	241.8	5.5	-1.7	24.4	3.8	-15.2	-2.8
June	21.1	33.9	5.7	1.1	12.9	3.9	-13.1	-2.3
<b>2016-17</b>								
September	15.5	146.4	0.8	14.6	4.3	-2.9	-21.1	1.7
December	8.5	73.4	-6.9	22.8	11.0	-7.3	-14.3	3.8
March	-12.8	33.1	-7.4	21.9	17.4	-0.3	-1.4	3.3
June	-20.7	16.2	-3.4	18.4	16.2	3.8	4.8	2.7

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

## BUSINESS GROSS OPERATING PROFITS(a), Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2014-15</b>								
June	15 336	6 929	3 126	7 078	5 802	5 265	2 069	5 267
<b>2015-16</b>								
September	18 040	8 400	3 513	6 281	6 239	5 126	2 559	6 075
December	15 622	8 366	2 671	7 036	6 160	7 653	2 889	6 277
March	13 891	5 810	2 588	4 936	5 191	4 578	2 522	5 466
June	15 819	7 020	3 090	4 778	5 525	4 808	1 760	5 609
<b>2016-17</b>								
September	20 166	8 160	3 283	4 496	6 254	4 850	2 706	6 430
December	28 200	9 012	2 897	6 555	6 328	7 626	2 732	6 831
March	28 921	7 126	3 141	5 281	5 289	5 241	1 783	5 753
June	23 475	7 791	3 458	6 144	5 524	5 295	1 721	5 573
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	16 748	7 441	3 097	6 781	6 105	5 837	2 495	5 622
<b>2015-16</b>								
September	17 042	7 641	3 033	6 239	5 923	5 785	2 443	5 896
December	15 069	7 606	2 930	6 421	5 746	5 685	2 499	5 687
March	13 884	6 663	2 803	5 826	5 607	5 286	2 606	5 849
June	17 512	7 589	3 064	4 572	5 833	5 355	2 127	6 030
<b>2016-17</b>								
September	19 088	7 408	2 823	4 495	5 934	5 470	2 576	6 232
December	26 627	8 101	3 212	5 856	5 833	5 629	2 342	6 136
March	29 524	8 313	3 410	6 235	5 815	6 085	1 858	6 238
June	26 109	8 419	3 429	5 908	5 846	5 901	2 081	6 001
TREND								
<b>2014-15</b>								
June	17 070	7 474	3 038	6 535	5 905	5 736	2 473	5 588
<b>2015-16</b>								
September	16 121	7 515	3 013	6 558	5 923	5 783	2 512	5 737
December	15 165	7 363	2 944	6 213	5 784	5 614	2 486	5 810
March	14 872	7 183	2 890	5 520	5 710	5 411	2 444	5 876
June	16 623	7 249	2 899	4 906	5 787	5 336	2 431	6 018
<b>2016-17</b>								
September	20 971	7 603	2 999	4 901	5 865	5 470	2 369	6 168
December	25 133	7 990	3 164	5 489	5 868	5 709	2 249	6 193
March	27 617	8 258	3 336	6 006	5 836	5 896	2 096	6 150
June	28 648	8 501	3 509	6 153	5 826	6 002	1 946	6 076

(a) This is the sum of company and unincorporated gross operating profits.

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2014-15</b>								
June	5 005	**352	8 558	^ 4 495	^ 728	978	^ 1 125	72 113
<b>2015-16</b>								
September	4 495	1 275	9 604	4 297	^ 809	1 288	^ 1 484	79 484
December	5 111	1 043	8 864	3 723	*740	1 224	*829	78 209
March	4 508	^ 422	8 543	^ 2 447	^ 872	1 145	^ 1 267	64 188
June	4 963	^ 1 293	10 198	4 586	^ 1 074	1 134	*619	72 277
<b>2016-17</b>								
September	4 218	^ 1 001	9 778	^ 3 875	^ 1 033	1 321	1 300	78 872
December	5 094	1 771	10 140	6 091	^ 980	1 186	^ 1 086	96 528
March	4 763	1 696	10 266	5 387	^ 1 199	1 171	^ 761	87 777
June	5 045	2 118	9 445	6 804	^ 847	862	1 075	85 176
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	4 810	288	8 820	4 083	842	1 167	1 448	75 585
<b>2015-16</b>								
September	4 846	1 098	9 375	4 139	664	1 158	1 152	76 437
December	4 847	1 074	8 706	3 366	762	1 113	935	72 445
March	4 598	631	8 645	3 379	881	1 191	1 206	69 054
June	4 773	1 247	10 476	4 103	1 187	1 327	862	76 056
<b>2016-17</b>								
September	4 592	812	9 552	3 821	888	1 190	1 006	75 888
December	4 777	1 788	9 909	5 681	1 003	1 081	1 155	89 130
March	4 918	1 920	10 482	6 351	1 214	1 221	782	94 366
June	4 852	2 081	9 738	6 280	951	1 047	1 310	89 953
TREND								
<b>2014-15</b>								
June	4 825	750	8 887	4 054	780	1 167	1 205	75 489
<b>2015-16</b>								
September	4 819	837	8 943	3 855	714	1 131	1 191	74 651
December	4 787	933	8 961	3 622	786	1 158	1 097	72 724
March	4 714	932	9 212	3 482	919	1 214	999	71 379
June	4 660	929	9 594	3 723	1 003	1 236	1 015	73 408
<b>2016-17</b>								
September	4 689	1 191	9 968	4 455	1 032	1 213	992	79 886
December	4 771	1 559	10 047	5 324	1 042	1 160	994	86 648
March	4 844	1 888	10 043	6 080	1 058	1 123	1 052	91 263
June	4 901	2 185	10 078	6 656	1 075	1 103	1 121	94 160

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

\* estimate has a relative standard error of 25% to 50% and should be used with caution

\*\* estimate has a relative standard error greater than 50% and is considered too unreliable for general use

(a) This is the sum of company and unincorporated gross operating profits.

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2014-15</b>								
June	-11.5	10.0	13.6	30.9	13.0	12.7	-14.8	9.4
<b>2015-16</b>								
September	17.6	21.2	12.4	-11.3	7.5	-2.6	23.7	15.3
December	-13.4	-0.4	-24.0	12.0	-1.3	49.3	12.9	3.3
March	-11.1	-30.6	-3.1	-29.8	-15.7	-40.2	-12.7	-12.9
June	13.9	20.8	19.4	-3.2	6.4	5.0	-30.2	2.6
<b>2016-17</b>								
September	27.5	16.2	6.3	-5.9	13.2	0.9	53.8	14.6
December	39.8	10.4	-11.8	45.8	1.2	57.2	1.0	6.2
March	2.6	-20.9	8.4	-19.4	-16.4	-31.3	-34.8	-15.8
June	-18.8	9.3	10.1	16.3	4.4	1.0	-3.5	-3.1
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	-4.1	3.1	4.1	4.1	9.9	7.3	-0.8	8.6
<b>2015-16</b>								
September	1.8	2.7	-2.1	-8.0	-3.0	-0.9	-2.1	4.9
December	-11.6	-0.5	-3.4	2.9	-3.0	-1.7	2.3	-3.5
March	-7.9	-12.4	-4.3	-9.3	-2.4	-7.0	4.3	2.9
June	26.1	13.9	9.3	-21.5	4.0	1.3	-18.4	3.1
<b>2016-17</b>								
September	9.0	-2.4	-7.9	-1.7	1.7	2.1	21.1	3.3
December	39.5	9.3	13.8	30.3	-1.7	2.9	-9.1	-1.5
March	10.9	2.6	6.2	6.5	-0.3	8.1	-20.7	1.7
June	-11.6	1.3	0.5	-5.3	0.5	-3.0	12.0	-3.8
TREND								
<b>2014-15</b>								
June	-2.2	2.3	1.8	2.1	4.2	4.4	0.2	4.5
<b>2015-16</b>								
September	-5.6	0.5	-0.8	0.3	0.3	0.8	1.5	2.7
December	-5.9	-2.0	-2.3	-5.3	-2.3	-2.9	-1.0	1.3
March	-1.9	-2.5	-1.8	-11.1	-1.3	-3.6	-1.7	1.1
June	11.8	0.9	0.3	-11.1	1.4	-1.4	-0.5	2.4
<b>2016-17</b>								
September	26.2	4.9	3.5	-0.1	1.3	2.5	-2.6	2.5
December	19.8	5.1	5.5	12.0	0.1	4.4	-5.1	0.4
March	9.9	3.4	5.4	9.4	-0.6	3.3	-6.8	-0.7
June	3.7	2.9	5.2	2.5	-0.2	1.8	-7.2	-1.2

(a) This is the sum of the company and unincorporated gross operating profits.



BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from previous quarter *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2014-15</b>								
June	7.6	-58.1	3.3	50.8	-11.2	-9.6	9.9	5.3
<b>2015-16</b>								
September	-10.2	262.0	12.2	-4.4	11.1	31.7	32.0	10.2
December	13.7	-18.2	-7.7	-13.4	-8.5	-5.0	-44.1	-1.6
March	-11.8	-59.6	-3.6	-34.3	17.8	-6.4	52.8	-17.9
June	10.1	206.7	19.4	87.4	23.2	-1.0	-51.2	12.6
<b>2016-17</b>								
September	-15.0	-22.6	-4.1	-15.5	-3.9	16.5	110.2	9.1
December	20.8	76.8	3.7	57.2	-5.1	-10.2	-16.5	22.4
March	-6.5	-4.2	1.2	-11.5	22.3	-1.3	-30.0	-9.1
June	5.9	24.9	-8.0	26.3	-29.3	-26.3	41.3	-3.0
SEASONALLY ADJUSTED								
<b>2014-15</b>								
June	0.9	-72.1	4.6	3.5	0.4	1.8	47.0	2.1
<b>2015-16</b>								
September	0.7	281.9	6.3	1.4	-21.2	-0.8	-20.4	1.1
December	0.0	-2.2	-7.1	-18.7	14.7	-3.9	-18.9	-5.2
March	-5.1	-41.3	-0.7	0.4	15.7	7.0	29.0	-4.7
June	3.8	97.6	21.2	21.5	34.7	11.4	-28.5	10.1
<b>2016-17</b>								
September	-3.8	-34.9	-8.8	-6.9	-25.2	-10.4	16.7	-0.2
December	4.0	120.2	3.7	48.7	12.9	-9.1	14.8	17.5
March	2.9	7.4	5.8	11.8	21.0	12.9	-32.3	5.9
June	-1.3	8.4	-7.1	-1.1	-21.7	-14.2	67.4	-4.7
TREND								
<b>2014-15</b>								
June	0.7	4.1	6.3	0.6	-14.9	-3.9	3.0	1.6
<b>2015-16</b>								
September	-0.1	11.5	0.6	-4.9	-8.4	-3.1	-1.2	-1.1
December	-0.7	11.5	0.2	-6.1	10.0	2.4	-7.9	-2.6
March	-1.5	-0.1	2.8	-3.9	16.9	4.8	-8.9	-1.8
June	-1.1	-0.3	4.1	6.9	9.2	1.8	1.5	2.8
<b>2016-17</b>								
September	0.6	28.2	3.9	19.7	2.9	-1.8	-2.2	8.8
December	1.8	30.9	0.8	19.5	1.0	-4.3	0.1	8.5
March	1.5	21.1	0.0	14.2	1.5	-3.2	5.8	5.3
June	1.2	15.7	0.3	9.5	1.6	-1.8	6.6	3.2

(a) This is the sum of the company and unincorporated gross operating profits.

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2014-15</b>									
June	6 274	13 384	1 192	14 538	9 026	9 979	5 559	6 652	2 977
<b>2015-16</b>									
September	6 073	13 374	1 212	14 513	9 080	10 064	5 703	6 780	3 068
December	6 056	13 554	1 183	14 889	9 172	10 944	5 763	6 904	3 212
March	5 784	12 816	1 171	13 918	8 851	10 377	5 613	6 606	3 047
June	5 752	13 176	1 197	14 430	9 456	10 339	5 461	6 800	3 087
<b>2016-17</b>									
September	5 583	12 959	1 174	14 699	9 668	10 625	5 473	6 696	3 214
December	5 478	13 082	1 276	14 449	9 376	11 202	5 564	6 796	3 197
March	5 352	12 223	1 250	13 375	8 928	10 608	5 485	6 583	3 064
June	5 504	12 964	1 318	14 498	9 282	10 654	5 511	6 765	3 272
SEASONALLY ADJUSTED									
<b>2014-15</b>									
June	6 221	13 317	1 188	14 260	8 944	10 137	5 611	6 634	2 953
<b>2015-16</b>									
September	6 076	13 311	1 194	14 367	9 050	10 176	5 732	6 716	3 053
December	6 085	13 208	1 173	14 578	9 104	10 494	5 643	6 783	3 150
March	5 812	13 309	1 203	14 681	9 035	10 538	5 650	6 806	3 150
June	5 690	13 097	1 192	14 133	9 370	10 516	5 513	6 789	3 067
<b>2016-17</b>									
September	5 592	12 892	1 159	14 550	9 632	10 747	5 496	6 631	3 190
December	5 492	12 755	1 264	14 165	9 308	10 739	5 459	6 678	3 134
March	5 387	12 696	1 285	14 097	9 123	10 766	5 514	6 782	3 172
June	5 443	12 875	1 312	14 211	9 200	10 849	5 567	6 755	3 253
TREND									
<b>2014-15</b>									
June	6 170	13 327	1 182	14 285	8 916	10 119	5 637	6 638	2 994
<b>2015-16</b>									
September	6 122	13 286	1 187	14 425	9 015	10 277	5 684	6 717	3 061
December	6 013	13 277	1 191	14 524	9 066	10 405	5 674	6 784	3 112
March	5 854	13 225	1 185	14 519	9 179	10 521	5 617	6 796	3 135
June	5 704	13 097	1 183	14 433	9 363	10 607	5 540	6 745	3 131
<b>2016-17</b>									
September	5 572	12 908	1 200	14 314	9 451	10 674	5 487	6 694	3 133
December	5 492	12 782	1 238	14 237	9 366	10 744	5 482	6 696	3 158
March	5 432	12 757	1 283	14 176	9 220	10 792	5 512	6 734	3 190
June	5 397	12 786	1 317	14 101	9 102	10 824	5 548	6 778	3 223

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2014-15</b>									
June	8 743	3 201	15 522	8 678	4 588	10 377	1 325	4 224	126 240
<b>2015-16</b>									
September	8 691	3 189	15 177	9 109	4 647	10 431	1 385	4 247	126 743
December	9 049	3 603	15 395	9 523	4 754	10 687	1 505	4 416	130 611
March	8 755	3 293	14 753	8 778	4 340	10 418	1 470	4 057	124 046
June	9 156	3 504	16 050	9 299	4 770	11 091	1 470	4 247	129 283
<b>2016-17</b>									
September	9 478	3 557	15 974	9 298	4 940	10 920	1 514	4 126	129 899
December	9 394	3 757	16 424	9 446	5 203	11 102	1 632	4 361	131 738
March	8 780	3 446	15 481	9 124	4 571	10 886	1 528	4 084	124 770
June	9 100	3 629	16 832	9 678	4 920	11 612	1 555	4 244	131 337
SEASONALLY ADJUSTED									
<b>2014-15</b>									
June	8 845	3 173	15 261	8 662	4 546	10 240	1 342	4 195	125 531
<b>2015-16</b>									
September	8 688	3 203	15 145	9 062	4 609	10 355	1 394	4 231	126 361
December	8 788	3 450	15 069	9 231	4 514	10 642	1 452	4 305	127 670
March	8 946	3 460	15 402	9 120	4 679	10 685	1 494	4 212	128 181
June	9 242	3 477	15 750	9 299	4 733	10 953	1 490	4 223	128 534
<b>2016-17</b>									
September	9 461	3 574	15 929	9 245	4 889	10 834	1 526	4 112	129 460
December	9 114	3 594	16 098	9 153	4 935	11 058	1 573	4 237	128 754
March	8 999	3 621	16 169	9 482	4 918	11 154	1 552	4 245	128 960
June	9 170	3 605	16 493	9 685	4 885	11 467	1 578	4 223	130 571
TREND									
<b>2014-15</b>									
June	8 696	3 093	15 202	8 763	4 562	10 207	1 347	4 185	125 325
<b>2015-16</b>									
September	8 734	3 263	15 126	8 981	4 573	10 391	1 394	4 244	126 480
December	8 812	3 392	15 179	9 157	4 580	10 592	1 448	4 267	127 471
March	8 998	3 462	15 390	9 234	4 647	10 745	1 481	4 237	128 225
June	9 232	3 513	15 692	9 221	4 758	10 850	1 507	4 191	128 767
<b>2016-17</b>									
September	9 294	3 553	15 926	9 215	4 868	10 919	1 530	4 177	128 916
December	9 200	3 593	16 081	9 288	4 913	11 035	1 552	4 203	129 060
March	9 099	3 612	16 244	9 436	4 921	11 203	1 567	4 229	129 408
June	9 046	3 615	16 422	9 641	4 905	11 403	1 574	4 251	129 932

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	%	%	%	%	%	%	%	%	%
ORIGINAL									
<b>2014-15</b>									
June	2.3	3.8	4.4	7.9	5.6	0.9	0.6	4.6	2.8
<b>2015-16</b>									
September	-3.2	-0.1	1.7	-0.2	0.6	0.8	2.6	1.9	3.1
December	-0.3	1.3	-2.4	2.6	1.0	8.7	1.0	1.8	4.7
March	-4.5	-5.4	-1.0	-6.5	-3.5	-5.2	-2.6	-4.3	-5.2
June	-0.6	2.8	2.2	3.7	6.8	-0.4	-2.7	2.9	1.3
<b>2016-17</b>									
September	-2.9	-1.7	-1.9	1.9	2.2	2.8	0.2	-1.5	4.1
December	-1.9	1.0	8.6	-1.7	-3.0	5.4	1.7	1.5	-0.5
March	-2.3	-6.6	-2.0	-7.4	-4.8	-5.3	-1.4	-3.1	-4.2
June	2.8	6.1	5.4	8.4	4.0	0.4	0.5	2.8	6.8
SEASONALLY ADJUSTED									
<b>2014-15</b>									
June	1.3	-0.4	1.4	0.3	2.5	0.8	0.6	1.1	-1.4
<b>2015-16</b>									
September	-2.3	0.0	0.5	0.7	1.2	0.4	2.2	1.2	3.4
December	0.2	-0.8	-1.7	1.5	0.6	3.1	-1.6	1.0	3.2
March	-4.5	0.8	2.5	0.7	-0.8	0.4	0.1	0.3	0.0
June	-2.1	-1.6	-0.9	-3.7	3.7	-0.2	-2.4	-0.2	-2.7
<b>2016-17</b>									
September	-1.7	-1.6	-2.7	3.0	2.8	2.2	-0.3	-2.3	4.0
December	-1.8	-1.1	9.0	-2.7	-3.4	-0.1	-0.7	0.7	-1.8
March	-1.9	-0.5	1.7	-0.5	-2.0	0.3	1.0	1.6	1.2
June	1.0	1.4	2.1	0.8	0.9	0.8	1.0	-0.4	2.5
TREND									
<b>2014-15</b>									
June	-0.1	-0.6	0.2	0.2	1.4	1.5	1.3	1.2	1.5
<b>2015-16</b>									
September	-0.8	-0.3	0.4	1.0	1.1	1.6	0.8	1.2	2.2
December	-1.8	-0.1	0.3	0.7	0.6	1.2	-0.2	1.0	1.6
March	-2.6	-0.4	-0.5	0.0	1.3	1.1	-1.0	0.2	0.7
June	-2.6	-1.0	-0.2	-0.6	2.0	0.8	-1.4	-0.8	-0.1
<b>2016-17</b>									
September	-2.3	-1.4	1.4	-0.8	0.9	0.6	-0.9	-0.8	0.1
December	-1.4	-1.0	3.2	-0.5	-0.9	0.7	-0.1	0.0	0.8
March	-1.1	-0.2	3.6	-0.4	-1.6	0.4	0.5	0.6	1.0
June	-0.7	0.2	2.7	-0.5	-1.3	0.3	0.7	0.7	1.0

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	%	%	%	%	%	%	%	%	%
ORIGINAL									
<b>2014-15</b>									
June	4.7	16.7	6.1	5.1	8.3	6.6	3.1	6.3	5.1
<b>2015-16</b>									
September	-0.6	-0.4	-2.2	5.0	1.3	0.5	4.5	0.5	0.4
December	4.1	13.0	1.4	4.5	2.3	2.5	8.7	4.0	3.1
March	-3.3	-8.6	-4.2	-7.8	-8.7	-2.5	-2.3	-8.1	-5.0
June	4.6	6.4	8.8	5.9	9.9	6.5	0.0	4.7	4.2
<b>2016-17</b>									
September	3.5	1.5	-0.5	0.0	3.5	-1.5	3.0	-2.9	0.5
December	-0.9	5.6	2.8	1.6	5.3	1.7	7.8	5.7	1.4
March	-6.5	-8.3	-5.7	-3.4	-12.1	-2.0	-6.4	-6.3	-5.3
June	3.6	5.3	8.7	6.1	7.6	6.7	1.7	3.9	5.3
SEASONALLY ADJUSTED									
<b>2014-15</b>									
June	4.1	10.2	0.0	0.9	-0.4	2.5	2.8	2.0	1.2
<b>2015-16</b>									
September	-1.8	0.9	-0.8	4.6	1.4	1.1	3.9	0.8	0.7
December	1.2	7.7	-0.5	1.9	-2.1	2.8	4.1	1.8	1.0
March	1.8	0.3	2.2	-1.2	3.7	0.4	2.9	-2.2	0.4
June	3.3	0.5	2.3	2.0	1.2	2.5	-0.3	0.3	0.3
<b>2016-17</b>									
September	2.4	2.8	1.1	-0.6	3.3	-1.1	2.5	-2.6	0.7
December	-3.7	0.6	1.1	-1.0	0.9	2.1	3.1	3.1	-0.5
March	-1.3	0.7	0.4	3.6	-0.3	0.9	-1.3	0.2	0.2
June	1.9	-0.4	2.0	2.1	-0.7	2.8	1.7	-0.5	1.2
TREND									
<b>2014-15</b>									
June	0.4	4.5	-0.7	1.7	1.4	1.6	1.7	1.5	0.7
<b>2015-16</b>									
September	0.4	5.5	-0.5	2.5	0.2	1.8	3.4	1.4	0.9
December	0.9	3.9	0.4	2.0	0.2	1.9	3.9	0.5	0.8
March	2.1	2.1	1.4	0.8	1.5	1.4	2.3	-0.7	0.6
June	2.6	1.5	2.0	-0.1	2.4	1.0	1.7	-1.1	0.4
<b>2016-17</b>									
September	0.7	1.1	1.5	-0.1	2.3	0.6	1.6	-0.3	0.1
December	-1.0	1.1	1.0	0.8	0.9	1.1	1.4	0.6	0.1
March	-1.1	0.5	1.0	1.6	0.2	1.5	1.0	0.6	0.3
June	-0.6	0.1	1.1	2.2	-0.3	1.8	0.4	0.5	0.4

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania</i>	<i>Northern Territory</i>	<i>Australian Capital Territory</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2014-15</b>									
June	41 974	29 953	23 956	7 579	17 962	1 784	1 368	1 664	126 240
<b>2015-16</b>									
September	42 425	30 184	23 945	7 653	17 563	1 815	1 496	1 662	126 743
December	44 444	31 616	23 876	7 659	17 954	1 890	1 497	1 675	130 611
March	42 445	30 232	22 583	7 140	16 803	1 843	1 381	1 619	124 046
June	43 887	31 614	23 881	7 458	17 392	1 840	1 456	1 754	129 283
<b>2016-17</b>									
September	44 321	32 249	23 920	7 260	17 008	1 774	1 567	1 800	129 899
December	45 097	33 260	23 815	7 428	16 833	1 890	1 526	1 887	131 738
March	42 849	31 412	22 483	7 065	15 941	1 806	1 385	^ 1 830	124 770
June	45 015	33 379	23 502	7 358	16 666	1 859	1 533	^ 2 024	131 337
SEASONALLY ADJUSTED									
<b>2014-15</b>									
June	41 643	29 777	23 778	7 560	17 785	1 791	1 389	1 617	125 531
<b>2015-16</b>									
September	42 553	30 201	23 635	7 572	17 578	1 836	1 411	1 651	126 361
December	43 322	30 727	23 461	7 477	17 593	1 841	1 449	1 663	127 670
March	43 802	31 325	23 502	7 418	17 318	1 863	1 495	1 690	128 181
June	43 555	31 418	23 682	7 440	17 218	1 848	1 482	1 705	128 534
<b>2016-17</b>									
September	44 413	32 243	23 595	7 182	17 023	1 797	1 478	1 789	129 460
December	43 977	32 335	23 420	7 257	16 495	1 839	1 479	1 873	128 754
March	44 228	32 561	23 411	7 336	16 430	1 827	1 497	1 909	128 960
June	44 674	33 173	23 289	7 338	16 498	1 866	1 559	1 970	130 571
TREND									
<b>2014-15</b>									
June	41 715	29 710	23 647	7 545	17 835	1 803	1 406	1 641	125 325
<b>2015-16</b>									
September	42 536	30 248	23 615	7 542	17 634	1 824	1 416	1 646	126 480
December	43 220	30 733	23 547	7 509	17 499	1 850	1 449	1 659	127 471
March	43 668	31 196	23 545	7 438	17 388	1 852	1 479	1 684	128 225
June	43 910	31 650	23 594	7 347	17 195	1 838	1 486	1 724	128 767
<b>2016-17</b>									
September	44 035	32 027	23 579	7 276	16 905	1 823	1 479	1 787	128 916
December	44 163	32 364	23 480	7 263	16 646	1 824	1 485	1 857	129 060
March	44 324	32 701	23 378	7 298	16 470	1 838	1 509	1 918	129 408
June	44 482	33 022	23 295	7 358	16 373	1 859	1 539	1 964	129 932

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(a)	Northern Territory(a)	Australian Capital Territory(a)	Total
	%	%	%	%	%	%	%	%	%
ORIGINAL									
<b>2014-15</b>									
June	5.4	6.2	6.1	5.6	2.1	0.8	3.9	3.3	5.1
<b>2015-16</b>									
September	1.1	0.8	0.0	1.0	-2.2	1.8	9.3	-0.1	0.4
December	4.8	4.7	-0.3	0.1	2.2	4.1	0.1	0.8	3.1
March	-4.5	-4.4	-5.4	-6.8	-6.4	-2.5	-7.7	-3.3	-5.0
June	3.4	4.6	5.7	4.5	3.5	-0.1	5.4	8.3	4.2
<b>2016-17</b>									
September	1.0	2.0	0.2	-2.7	-2.2	-3.6	7.6	2.6	0.5
December	1.8	3.1	-0.4	2.3	-1.0	6.5	-2.6	4.9	1.4
March	-5.0	-5.6	-5.6	-4.9	-5.3	-4.5	-9.2	-3.1	-5.3
June	5.1	6.3	4.5	4.2	4.5	3.0	10.7	10.7	5.3
SEASONALLY ADJUSTED									
<b>2014-15</b>									
June	1.4	2.0	1.3	1.4	-1.9	0.3	-2.8	-3.8	1.2
<b>2015-16</b>									
September	2.2	1.4	-0.6	0.2	-1.2	2.6	1.6	2.1	0.7
December	1.8	1.7	-0.7	-1.3	0.1	0.3	2.7	0.7	1.0
March	1.1	1.9	0.2	-0.8	-1.6	1.1	3.2	1.6	0.4
June	-0.6	0.3	0.8	0.3	-0.6	-0.8	-0.8	0.9	0.3
<b>2016-17</b>									
September	2.0	2.6	-0.4	-3.5	-1.1	-2.8	-0.3	4.9	0.7
December	-1.0	0.3	-0.7	1.0	-3.1	2.3	0.1	4.7	-0.5
March	0.6	0.7	0.0	1.1	-0.4	-0.6	1.2	1.9	0.2
June	1.0	1.9	-0.5	0.0	0.4	2.1	4.1	3.2	1.2
TREND									
<b>2014-15</b>									
June	1.4	1.6	0.3	0.8	-1.5	0.5	-1.2	-0.1	0.7
<b>2015-16</b>									
September	2.0	1.8	-0.1	0.0	-1.1	1.1	0.7	0.3	0.9
December	1.6	1.6	-0.3	-0.4	-0.8	1.4	2.4	0.8	0.8
March	1.0	1.5	0.0	-0.9	-0.6	0.2	2.0	1.5	0.6
June	0.6	1.5	0.2	-1.2	-1.1	-0.8	0.5	2.4	0.4
<b>2016-17</b>									
September	0.3	1.2	-0.1	-1.0	-1.7	-0.8	-0.5	3.7	0.1
December	0.3	1.1	-0.4	-0.2	-1.5	0.0	0.4	3.9	0.1
March	0.4	1.0	-0.4	0.5	-1.1	0.8	1.6	3.3	0.3
June	0.4	1.0	-0.4	0.8	-0.6	1.1	2.0	2.4	0.4

(a) The relative standard errors on movement estimates for these states are significantly higher than those of the larger states, and the quarterly movement estimates should be used with caution.

## SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
<b>2014-15</b>								
June	7.40	6.48	12.36	5.44	12.73	9.10	3.81	4.75
<b>2015-16</b>								
September	7.92	6.63	12.78	5.46	12.63	9.28	3.85	4.80
December	7.65	6.44	12.01	5.59	12.79	9.44	3.98	4.84
March	7.39	6.01	12.44	5.08	12.05	8.74	3.92	4.65
June	7.95	6.27	12.94	5.66	12.24	9.09	3.98	4.65
<b>2016-17</b>								
September	8.60	6.43	14.11	5.49	12.17	9.00	4.16	4.86
December	11.17	6.55	12.59	5.62	13.34	9.43	4.24	4.99
March	11.10	6.26	14.37	5.45	13.12	8.86	4.15	4.85
June	10.00	6.43	14.84	5.88	13.22	9.01	4.16	4.86

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original *continued*

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
<b>2014-15</b>							
June	6.42	1.22	6.36	2.84	2.32	5.20	3.01
<b>2015-16</b>							
September	6.14	1.22	6.55	2.82	2.18	5.27	3.06
December	6.27	1.20	6.09	2.86	2.13	5.26	2.92
March	6.18	1.13	6.36	2.68	2.17	5.06	2.94
June	6.30	1.23	6.38	2.82	2.17	4.96	3.02
<b>2016-17</b>							
September	5.90	1.19	6.02	2.82	2.16	5.01	3.04
December	6.20	1.20	6.10	2.90	2.14	4.89	2.98
March	6.12	1.20	6.48	2.78	2.13	4.87	2.89
June	6.01	1.31	6.39	2.93	2.13	4.63	2.93

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



## BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
<b>2014-15</b>								
June	0.33	0.08	0.21	0.09	0.05	0.06	0.10	0.17
<b>2015-16</b>								
September	0.38	0.09	0.23	0.08	0.05	0.05	0.12	0.19
December	0.34	0.10	0.19	0.08	0.05	0.07	0.13	0.19
March	0.32	0.08	0.18	0.07	0.05	0.05	0.11	0.18
June	0.35	0.08	0.20	0.06	0.05	0.05	0.08	0.18
<b>2016-17</b>								
September	0.42	0.10	0.20	0.06	0.05	0.05	0.12	0.20
December	0.46	0.11	0.18	0.08	0.05	0.07	0.12	0.20
March	0.49	0.09	0.17	0.07	0.05	0.06	0.08	0.18
June	0.43	0.09	0.18	0.07	0.05	0.06	0.08	0.17

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

## BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

*continued*

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
<b>2014-15</b>							
June	0.26	0.03	0.42	0.10	0.04	0.14	0.09
<b>2015-16</b>							
September	0.24	0.12	0.46	0.10	0.04	0.18	0.11
December	0.25	0.10	0.40	0.08	0.04	0.15	0.06
March	0.24	0.04	0.41	0.06	0.05	0.15	0.11
June	0.26	0.12	0.46	0.10	0.05	0.16	0.05
<b>2016-17</b>							
September	0.22	0.09	0.46	0.09	0.05	0.17	0.10
December	0.26	0.16	0.44	0.13	0.05	0.15	0.08
March	0.25	0.16	0.46	0.13	0.06	0.16	0.06
June	0.26	0.18	0.41	0.14	0.04	0.12	0.09

(a) Sales refers to Sales of goods and services.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

INVENTORIES/SALES RATIO(a)(b), Current prices - Original

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>
<b>2014-15</b>						
June	0.30	0.54	0.06	0.47	0.38	0.07
<b>2015-16</b>						
September	0.30	0.51	0.07	0.48	0.40	0.07
December	0.28	0.50	0.07	0.47	0.37	0.08
March	0.28	0.57	0.07	0.50	0.40	0.08
June	0.28	0.52	0.06	0.47	0.38	0.08
<b>2016-17</b>						
September	0.29	0.51	0.06	0.49	0.40	0.07
December	0.23	0.50	0.06	0.48	0.37	0.07
March	0.26	0.57	0.06	0.50	0.41	0.07
June	0.28	0.53	0.05	0.46	0.39	0.07

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Inventories by Sales.

# WHAT IF...? REVISIONS TO TREND ESTIMATES

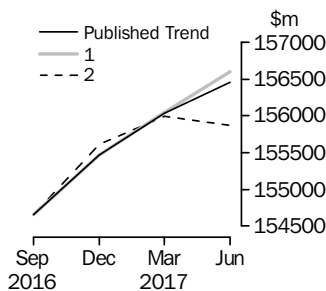
## EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

### TREND REVISIONS

The most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent quarters become available. To assess reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under different scenarios for the next quarter. The approximate effect of two possible scenarios on the current and previous trend estimates for total company gross operating profits and total inventories are presented below.

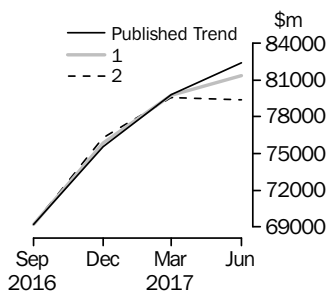
1. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are higher than the current quarter's estimate by the percentage shown.
2. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are lower than the current quarter's estimate by the percentage shown.

### INVENTORIES (CHAIN VOLUME MEASURES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
	\$m	%	rises by 1.0% on this quarter (1)		falls by 1.0% on this quarter (2)	
	\$m	%	\$m	%	\$m	%
<b>2016</b>						
September	154 655	0.6	154 655	0.6	154 655	0.6
December	155 465	0.5	155 464	0.5	155 614	0.6
<b>2017</b>						
March	156 036	0.4	156 040	0.4	155 989	0.2
June	156 456	0.3	156 594	0.4	155 872	-0.1

### COMPANY GROSS OPERATING PROFITS (CURRENT PRICES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
	\$m	%	rises by 4.0% on this quarter (1)		falls by 4.0% on this quarter (2)	
	\$m	%	\$m	%	\$m	%
<b>2016</b>						
September	69 209	10.0	69 209	10.0	69 209	10.0
December	75 561	9.2	75 869	9.6	76 276	10.2
<b>2017</b>						
March	79 808	5.6	79 719	5.1	79 577	4.3
June	82 392	3.2	81 317	2.0	79 361	-0.3

## EXPLANATORY NOTES

### INTRODUCTION

**1** This publication contains estimates of sales of goods and services, wages and salaries (from the December quarter 2001 issue), company profits, and the book value of inventories for selected industries in Australia. The series have been compiled from data collected by the Australian Bureau of Statistics (ABS) in its Quarterly Business Indicators Survey. The survey, which was fully implemented in the March quarter 2001, collects data from private sector businesses.

### SCOPE AND COVERAGE

**2** The Quarterly Business Indicators Survey, like most ABS economic collections, takes its frame from Employing and Non-Employing Units on the ABS Business Register which is primarily based on ABN registrations to the Australian Business Register, which is managed by the Australian Taxation Office (ATO). The frame is updated quarterly to take account of new businesses and changes in the characteristics of businesses, such as industry and size.

**3** Businesses are removed from the frame when their ABN has been cancelled by the ATO. This may occur when the business requests for its ABN to be cancelled or otherwise does not remit either Income Tax Withholding, or Goods and Services Tax, for the previous five quarters.

**4** The statistics in this publication exclude micro non-employed businesses. Though there are a substantial number of these businesses, it is expected that they would not contribute significantly to the estimates, although the impact would vary from industry to industry.

**5** Inventories data are not collected from businesses with fewer than 20 employees, as smaller businesses generally have difficulty in providing accurate quarterly information on the level of their inventories. Estimates for these businesses are derived by applying sales information to an estimated inventories to sales ratio.

**6** Profits data are not collected from employing businesses with less than 20 employees. Estimates for these businesses are derived by applying sales information to an estimated profits to sales ratio.

**7** The industries and the data items collected, classified according to the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), included in this publication are:

## EXPLANATORY NOTES *continued*

### SCOPE AND COVERAGE

*continued*

<i>Industries</i>	<i>Sales of goods and services</i>	<i>Wages and salaries</i>	<i>Profits</i>	<i>Inventories</i>
Mining (Division B)	Y	Y	Y	Y
Manufacturing (Division C)	Y	Y	Y	Y
Electricity, Gas, Water and Waste Services (Division D)				
Electricity Supply (26)	Y	Y	Y	Y
Gas Supply (27)	Y	Y	Y	Y
Water Supply, Sewerage and Drainage Services (28)	Y	Y	Y	N
Waste Collection, Treatment and Disposal Services (29)	Y	Y	Y	N
Construction (Division E)	Y	Y	Y	N
Wholesale Trade (Division F)	Y	Y	Y	Y
Retail Trade (Division G)	Y	Y	Y	Y
Accommodation and Foods Services (Division H)	Y	Y	Y	Y
Transport, Postal and Warehousing (Division I)	Y	Y	Y	N
Information Media and Telecommunications (Division J)	Y	Y	Y	N
Finance and Insurance Services (Div. K)				
Depository Financial Intermediation (622)	N	Y	N	N
Non-Depository Financing (623)	Y	Y	Y	N
Financial Asset Investing (624)	Y	Y	Y	N
Insurance and Super. Funds (63)	N	Y	N	N
Auxiliary Finance and Insurance Services (64)	Y	Y	Y	N
Rental, Hiring and Real Estate Services (Division L)	Y	Y	Y	N
Professional, Scientific and Technical Services (Division M)	Y	Y	Y	N
Administrative and Support Services (Division N)	Y	Y	Y	N
Education and Training (Division P)	N	Y	N	N
Health Care and Social Assistance (Division Q)	N	Y	N	N
Arts and Recreational Services (Division R)	Y	Y	Y	N
Other Services (Division S)	Y	Y	Y	N

### STATISTICAL UNIT

**8** In the Quarterly Business Indicators Survey the statistical unit used to represent businesses, and for which statistics are reported, is the Australian Business Number (ABN) unit, in most cases. The ABN unit is the business unit which has registered for an ABN, and thus appears on the ATO administered Australian Business Register. This unit is suitable for ABS statistical needs when the business is simple in structure.

**9** For more significant and diverse businesses where the ABN unit is not suitable for ABS statistical needs, the statistical unit used is the Type of Activity Unit (TAU). A TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items is available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the Australian and New Zealand Standard Industrial Classification (ANZSIC)). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision and the TAU is classified to the predominant ANZSIC subdivision. The businesses that contribute to the statistics in this publication are classified:

- by institutional sector, in accordance with the Standard Institutional Sector Classification of Australia (SISCA), which is detailed in Standard Economic Sector Classifications of Australia (SESCA) (cat. no. 1218.0)
- by industry, in accordance with the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat.no. 1292.0).

## EXPLANATORY NOTES *continued*

### CLASSIFICATIONS

**10** The Australian and New Zealand Standard Industrial Classification has been developed for use in both countries for the production and analysis of industry statistics. For more information, users are referred to Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0).

**11** In order to classify data by industry, each statistical unit (as defined above) is classified to the Australian and New Zealand Standard Industrial Classification industry in which it mainly operates.

### SURVEY METHODOLOGY

**12** The survey is conducted by web form on a quarterly basis. It is based on a random sample of approximately 15,000 units which is stratified by industry, state/territory and number of employees.

**13** Respondents are asked to provide data on the same basis as their own management accounts. Where a selected unit does not respond in a given survey period, a value is estimated. If data are subsequently provided, the estimated value is replaced with the reported data. Aggregates are calculated from all data using the 'number raised' estimation technique. Data are edited at both individual unit level and aggregate level.

### TIMING OF SURVEY CYCLE

**14** Surveys are conducted in respect of each quarter and returns are completed during the eight or nine week period after the end of the quarter to which survey data relate e.g. December quarter survey returns are completed during January and February.

### SAMPLE REVISION

**15** The survey frames and samples are revised each quarter to ensure that they remain representative of the survey population. The timing for creating each quarter's survey frame is consistent with that of other ABS business surveys. This provides for greater consistency when comparing data across surveys.

**16** Additionally, with these revisions to the sample, some of the units from the sampled sector are rotated out of the survey and are replaced by others, to spread the reporting workload equitably.

### SEASONAL ADJUSTMENT

**17** The quarterly original estimates in this publication are affected in varying degrees by seasonal influences. The seasonal adjustment process estimates and removes the effects of normal seasonal variations from the original estimates so that the effects of other influences can be more clearly recognised.

**18** In the seasonal adjustment process, account has been taken of normal seasonal factors (e.g. increase in retail sales due to the Christmas period) to produce the seasonally adjusted estimates. Particular care should be taken in interpreting quarterly movements in the seasonally adjusted estimates because seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. change in interest rates) and reflects the sampling and other errors to which the original estimates are subject.

**19** In this publication, the seasonally adjusted estimates are produced by the concurrent seasonal adjustment method which takes account of the latest available original estimates. This method improves the estimation of seasonal factors, and therefore, the seasonally adjusted and trend estimates for the current and previous quarters. As a result of this improvement, revisions to the seasonally adjusted and trend estimates will be observed for recent periods. A more detailed review is conducted annually prior to the September quarter release using data up to and including the June quarter.

**20** The revision properties of the seasonally adjusted and trend estimates can be improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal

## EXPLANATORY NOTES *continued*

### SEASONAL ADJUSTMENT

*continued*

adjustment process. The Quarterly Business Indicators Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis and following the 2016 annual reanalysis, the majority of the Quarterly Business Indicators Survey eligible series use an ARIMA model. For more information on the details of ARIMA modelling see **Feature article: Use of ARIMA modelling to reduce revisions** in the October 2004 issue of **Australian Economic Indicators (cat. no. 1350.0)**.

### TREND ESTIMATES

**21** The trend estimates are derived by applying a 7-term Henderson moving average to the seasonally adjusted estimates. The 7-term Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average are applied. The asymmetric moving average has been tailored to suit the particular characteristics of individual series and enable trend estimates for recent quarters to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent three quarters. As a result of the improvement, revisions to the trend estimates will generally be observed for the most recent three quarters. ABS research shows that about 75% of the total revision to the trend estimate at the current end is due to the use of different asymmetric moving averages when the original estimate is available for the next quarter.

**22** There may also be revisions because of changes in the original estimates. As a result of these revisions, the seasonally adjusted and trend estimates will also be revised. For further information, see Information Paper: A Guide to Interpreting Time Series — Monitoring Trends (cat. no. 1349.0).

### CHAIN VOLUME MEASURES

**23** The chain volume measures appearing in this publication are annually reweighted chain Laspeyres indexes referenced to current price values in the chosen reference year (currently 2014-15). The current price values may be thought of as being the product of a price and quantity. The value in chain volume terms can be derived by linking together movements in volumes, calculated using the average prices of the previous financial year and applying compound movements to the current price estimates of the reference year. Each year's quarter-to-quarter growth rates in the chain volume series are based on the prices of the previous financial year, except for those quarters of the latest incomplete year which are based upon the second most recent financial year. Quarterly chain volume estimates are benchmarked to annual chain volume estimates, so that the quarterly estimates for a financial year sum to the corresponding annual estimate.

**24** With each release of the September quarter issue of this publication, a new base year is introduced and the reference year is advanced one year to coincide with it. This means that with the release of the September quarter 2016 issue of this publication, the chain volume measures for 2015-16 will have 2014-15 (the previous financial year) as their base year rather than 2013-14, and the reference year is 2014-15. A change in the reference year changes levels but not growth rates for all periods. A change in the base year can result in revisions, small in most cases, to growth rates for the last year.

**25** Chain volume measures are not generally additive. In other words, component chain volume measures do not, in general, sum to a total in the way original current price components do. For inventories and sales data, this means that the chain volume estimates for industry groups will not add to the total for Australia. In order to minimise the impact of this, the ABS uses the latest base year as the reference year. By adopting this approach, additivity does exist for the quarters following the reference year and non-additivity is relatively small for the quarters in the reference year and those immediately preceding it. For further information on chain volume measures, refer to

## EXPLANATORY NOTES *continued*

### CHAIN VOLUME MEASURES *continued*

the Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0).

### COMPARABILITY WITH NATIONAL ACCOUNTS AND OTHER ABS ESTIMATES

**26** The data collected in the Quarterly Business Indicators Survey are used in the compilation of the quarterly estimates of the Australian National Accounts. Inventories data are used to compile estimates of the increase in book value of non-farm inventories. Estimates of sales of goods and services are used to help derive quarterly chain volume measures of gross value added for selected industries. Company gross operating profits data are used to compile estimates of gross operating surplus of private non-financial corporations. From March quarter 2002, estimates of wages and salaries are being used to compile estimates for compensation of private sector employees. For further details see Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0).

**27** However the statistics in this publication will differ from corresponding statistics in the quarterly Australian National Accounts for the following reasons:

- The national accounts estimates are benchmarked to annual supply and use tables which are based on annual Economy Wide Survey and taxation data.
- The national accounts estimates include estimates for businesses classified to industries not in scope of the Quarterly Business Indicators Survey.
- The national accounts estimates for gross operating surplus of private non-financial corporations are after deduction of the inventory valuation adjustment which measures the portion of income attributable to holding gains or losses resulting from inventory valuation practices.
- In many cases, the processes used to seasonally adjust national accounts estimates are different to those used for the seasonally adjusted estimates in this publication.

**28** The estimates for sales of goods and services by Retail trade in this publication will differ from turnover estimates included in Retail Trade, Australia (cat. no. 8501.0). The latter publication presents monthly estimates of the value of turnover of retail businesses, and is sourced from the Retail Business Survey. Estimates for sales of goods and services in this publication exclude the Goods and Services Tax, while turnover collected in the Retail Business Survey includes the Goods and Services Tax. In addition, the Retail Business Survey includes some businesses classified to ANZSIC divisions other than the Retail trade division, and includes retail establishments associated with management units that are not classified to the Retail trade division. The use of different samples in the Retail Business Survey and Quarterly Business Indicators Survey will also contribute to differences.

### AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS

**29** The new Australian equivalents to International Financial Reporting Standards (AIFRS) began to be progressively implemented in Australia from 1 January 2005. As a result, a number of items in the financial accounts of Australian businesses have been affected by changed definitions which have in turn impacted upon both Income Statements and Balance Sheets. A range of ABS economic collections source data from financial accounts of businesses and use those data to derive economic statistics. There have been no changes in the associated economic definitions.

**30** After monitoring data items since March quarter 2005 it has been concluded that most affected published data series have been impacted by data breaks, but that the magnitude of such breaks cannot be determined without imposing disproportionate load upon data providers to ABS surveys and other administratively collected data. ABS will continue to monitor developments and report any significant identified impacts or changes in methodology as a result of AIFRS.



## EXPLANATORY NOTES *continued*

### GENERAL ACKNOWLEDGMENT

**31** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated; without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

**32** The results of these statistics are based, in part, on ABR data supplied by the Registrar to the ABS under *A New Tax System (Australian Business Number) Act 1999* which requires that such data is only used for the purpose of carrying out functions of the ABS. No individual information collected under the *Census and Statistics Act 1905* is provided back to the Registrar for administrative or regulatory purposes. Any discussion of data limitations or weaknesses is in the context of using the data for statistical purposes, and is not related to the ability of the data to support the ABR's core operational requirements. Legislative requirements to ensure privacy and secrecy of this data have been followed. Only people authorised under the *Australian Bureau of Statistics Act 1975* have been allowed to view data about any particular firm in conducting this survey. In accordance with the *Census and Statistics Act 1905*, results have been confidentialised to ensure that they are not likely to enable identification of a particular person or organisation.

### RELATED PUBLICATIONS

**33** Users may also wish to refer to the following publications:

- Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0)
- Australian National Accounts: National Income, Expenditure and Product (cat. no. 5206.0)
- Australian Industry (cat. no. 8155.0)
- Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0)
- Information Paper: Improvements to Australian Bureau of Statistics Quarterly Business Indicators (cat. no. 5677.0)
- Manufacturing Production, Australia (cat. no. 8301.0)
- Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
- Retail Trade, Australia (cat. no. 8501.0)

### ABS WEB SITE

**34** Information on the Quarterly Business Indicators Survey and survey outputs are published on this web site: see the Topics @ a Glance pages.

### DATA AVAILABLE ON REQUEST

**35** As well as the statistics included in this and related publications, the ABS may have other relevant data available on request. These series include more detailed industry data (e.g. Manufacturing subdivision), and wages and salaries by state/territory by industry. The availability of more detailed data are subject to confidentiality and quality checks. Inquiries should be made to the National Information and Referral Service on 1300 135 070.

## TECHNICAL NOTE DATA QUALITY

### RELIABILITY OF THE ESTIMATES

**1** Estimates provided in this publication are subject to non-sampling and sampling error. The most common way of quantifying sampling error is to calculate the standard error for the published estimate. This is discussed in paragraphs 6 to 9 below.

**2** Estimates that have an estimated relative standard error between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '\*', indicating that the estimate should be used with caution as it is subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '\*\*' indicating that the sampling variability causes the estimates to be considered too unreliable for general use. These annotations have only been applied to estimates from the March quarter 2009.

**3** Non-sampling errors may arise as a result of errors in the reporting, recording or processing of the data and can occur even if there is a complete enumeration of the population. These errors can be introduced through inadequacies in the questionnaire, treatment of non-response, inaccurate reporting by respondents, errors in the application of survey procedures, incorrect recording of answers, and errors in data entry and processing. Inventories data for businesses with less than 20 employees are derived and could therefore be subject to error (although this error is estimated to be less than the sampling and non-sampling error resulting from directly collecting these data).

**4** Estimates for the latest quarter presented in this publication are considered preliminary and revised estimates will be released with the next issue. As discussed in paragraphs 20 and 21 of the Explanatory Notes, seasonally adjusted and trend estimates are also subject to revision as more data are revised and more data becomes available.

**5** It is difficult to measure the size of non-sampling errors. However, every effort is made in the design of the survey and development of survey procedures to minimise their effects.

### STANDARD ERRORS

**6** The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not surveyed, the published estimates are subject to sampling error. In calculating the standard error for the statistics in this publication, the ABS would prefer to produce a smoothed standard error for the major published aggregates as this approach takes account of the variability in standard error estimates for quarterly statistics. This estimated standard error would then be used as an indication of the sampling error for the current published series. Standard errors are based upon the data in the currently published quarter. Details of standard errors are available on the next page.

## TECHNICAL NOTE DATA QUALITY *continued*

### LEVEL ESTIMATES

**7** To illustrate, let us say that the published level estimate for company profits before income tax is \$8,900m and the calculated standard error in this case is \$200m. The standard error is then used to interpret the level estimate of \$8,900m. For instance, the standard error of \$200m indicates that:

- There are approximately two chances in three that the real value falls within the range \$8,700m to \$9,100m ( $\$8,900\text{m} \pm \$200\text{m}$ ).
- There are approximately nineteen chances in twenty that the real value falls within the ranges \$8,500m and \$9,300m ( $\$8,900\text{m} \pm \$400\text{m}$ ).
- The true value in this case is the result we would obtain if we could enumerate the total population.

**8** The following table shows the standard errors for national and state quarterly level estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	416	389	443	205	82
Manufacturing	217	211	1 239	776	227
Electricity, gas, water and waste services	118	62	241	11	26
Construction	357	366	3 217	na	630
Wholesale trade	326	312	2 533	1 591	236
Retail trade	321	310	2 109	1 062	226
Accommodation and food services	85	78	863	64	230
Transport, postal and warehousing	282	166	1 022	na	177
Information media and telecommunications	79	70	243	na	76
Financial and insurance services	134	123	476	na	235
Rental, hiring and real estate services	227	310	794	na	147
Professional, scientific and technical services	425	442	2 026	na	758
Administrative and support services	92	104	685	na	440
Education and Training	na	na	na	na	162
Health Care and Social Assistance	na	na	na	na	323
Arts and recreation services	32	31	170	na	43
Other services	121	122	641	na	178
<b>Total</b>	<b>929</b>	<b>935</b>	<b>5 548</b>	<b>2 052</b>	<b>1 265</b>
New South Wales	na	na	3 308	na	747
Victoria	na	na	2 688	na	634
Queensland	na	na	2 269	na	526
South Australia	na	na	1 266	na	233
Western Australia	na	na	1 999	na	403
Tasmania	na	na	245	na	66
Northern Territory	na	na	428	na	58
Australian Capital Territory	na	na	706	na	271
<b>Australia</b>	<b>929</b>	<b>935</b>	<b>5 548</b>	<b>2 052</b>	<b>1 265</b>

na not available

## TECHNICAL NOTE DATA QUALITY *continued*

### MOVEMENT ESTIMATES

**9** The following example illustrates how to use the standard error to interpret a movement estimate. Let us say that one quarter the published level estimate for inventories is \$90,000m, and the next quarter the published level estimate is \$92,000m. In this example the calculated standard error for the movement estimate is \$850m. The standard error is then used to interpret the published movement estimate of +\$2,000m. For instance, the standard error of \$850m indicates that:

- There are approximately two chances in three that the real movement over the two quarter period falls within the range \$1,150m to \$2,850m ( $\$2,000m \pm \$850m$ ).
- There are approximately nineteen chances in twenty that the real movement falls within the range \$300m to \$3,700m ( $\$2,000m \pm \$1,700m$ ).

**10** The following table shows the standard errors for national quarterly movement estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	153	152	218	112	38
Manufacturing	164	171	696	382	101
Electricity, gas, water and waste services	86	63	166	39	14
Construction	394	371	2 298	na	270
Wholesale trade	276	279	1 471	913	121
Retail trade	245	243	931	509	127
Accommodation and food services	88	74	510	34	120
Transport, postal and warehousing	287	154	548	na	94
Information media and telecommunications	56	48	114	na	53
Financial and insurance services	132	332	262	na	118
Rental, hiring and real estate services	157	234	594	na	85
Professional, scientific and technical services	322	345	1 353	na	391
Administrative and support services	136	140	600	na	192
Education and Training	na	na	na	na	88
Health Care and Social Assistance	na	na	na	na	233
Arts and recreation services	46	45	125	na	25
Other services	90	89	352	na	114
<b>Total</b>	<b>731</b>	<b>732</b>	<b>3 746</b>	<b>1 092</b>	<b>710</b>

na not available

### ADJUSTMENTS TO ESTIMATES

**11** Adjustments are included in the estimates to allow for lags in processing new businesses to the Australian Business Register. The following table shows the adjustments made to the current quarter's original estimates in current price terms:

	<i>June Quarter 2017</i>
	%
Company gross operating profits	0.9
Company profits before income tax	0.9
Sales of goods and services	1.3
Inventories	0.8
Wages and salaries	1.7

ADJUSTMENTS TO ESTIMATES  
*continued*

**12** As previously discussed, the estimates presented in this publication are partial indicators used in the compilation of the quarterly national accounts. The movements in the Business Indicators estimates will not always be the same as the movements in the comparable national accounts series but they should be reasonably consistent after taking account of differences in concepts, scope and methodology described in paragraph 26 of the Explanatory Notes. If after taking account of these differences, there are concerns about data quality and coherence, the national accounts area provides feedback to the survey area. This process may result in adjustments being applied to the Business Indicators estimates prior to release in this publication. The objective use of the national accounts framework to provide data coherence across all ABS economic statistics ensures that a common understanding of recent economic developments is presented.

SALES OF GOODS AND  
SERVICES TIME SERIES

**13** This publication includes estimates of sales of goods and services, by industry, and by state/territory, but estimates of national total sales of goods and services are not published. Total sales of goods and services is not an adequate indicator of the performance of the Australian economy as it includes duplication; for example, goods sold by retailers may also be included in goods sold by wholesalers in the same period. However this publication does include total sales of goods and services, by state/territory, as it is considered that there may be interest in this item as a measure of relative activity. This data should be used with caution given the potential for the data to include duplication across industries.

PROFITS TIME SERIES

**14** Estimates of gross operating profits are compiled by deducting estimates of items that do not involve the production of goods and services from estimates of profits before income tax. These items include: depreciation, net interest paid, net foreign exchange gains/losses and unrealised gains/losses on the revaluation of assets. These items are considered out of scope of the national accounts item gross operating surplus.

**15** As indicated in paragraph 6 of the Explanatory Notes, income items (other than sales of goods and services), expense items (other than labour costs) and profits are only collected for businesses employing 20 or more persons in the Quarterly Business Indicators Survey (QBIS).

WAGES TIME SERIES

**16** The Introduction of the Quarterly Business Indicators Survey from March quarter 2001 included the collection of private sector wages and salaries by industry.

PRIVATISED MARKETING  
AUTHORITIES

**17** Three significant privatised marketing authorities came into scope of the estimates in this publication from the September quarter 1999. The introduction of these units resulted in a break in series for estimates for inventories and sales of goods and services between the June and September quarters 1999 and comparison of the series over time should be undertaken with care.

**18** The methodology used by the ABS has ensured that the trend series has not been distorted by the introduction of these units, although there is a trend break evident between the June and September quarters 1999. For this reason, the trend estimates of movement have not been released for the Wholesale trade inventories, Total inventories and Wholesale trade sales series in respect of the September quarter 1999.

PRIVATISATION OF TELSTRA CORPORATION

**19** Telstra Corporation was effectively privatised on 20 November 2006. For the purposes of ABS statistics this change from public sector to private sector was effective from March quarter 2007. This has impacted on some data series presented in this publication, particularly the March quarter 2007 movements. The data items affected are sales of goods and services, wages and salaries, company gross operating profits and the related profits series in the Manufacturing and Information media and telecommunications industry. The introduction of Telstra has resulted in a break in series for some series in this publication between the December quarter 2006 and March quarter 2007. The movement trend estimates, in percentage terms, have therefore not been released for the March quarter 2007.

TREND BREAK

**20** In the June quarter 2010 release, trend break corrections were applied to Mining and Total company gross operating profits, company profits before income tax, business gross operating profits and Mining sales. These corrections were necessary due to very large mining commodity contract price rises that occurred on 1st April 2010. Trend break corrections were also applied to Manufacturing and Western Australian Sales of goods and services due to the movement of a major manufacturing business from the private to public sector. When a trend break occurs in a time series it is important that the trend movement estimate be treated with caution, hence the suppression of the quarterly and annual movement estimates for June 2010.

## GLOSSARY

<b>A company</b>	The definition of company has been expanded to include quasi-corporations as well as incorporated private sector business enterprises. For the purpose of the survey, branches of overseas companies operating in Australia are included but overseas branches of Australian companies are excluded.
<b>Business gross operating profit</b>	The sum of unincorporated gross operating profit and company gross operating profit.
<b>Company gross operating profits</b>	Selected items are excluded from company profits before income tax to provide a measure of underlying company profits. These items include interest income and expenses; depreciation and amortisation; and selected items which do not involve the production of goods and services such as net foreign exchange gains/losses, gains/losses arising from the sale of non-current assets, and net unrealised gains/losses from the revaluation of current or non-current assets.
<b>Company profits before income tax</b>	Net operating profit or loss before income tax and extraordinary items and is net of capital profits or losses arising from the sale of businesses' own capital goods and dividends received.
<b>Inventories</b>	All inventories of materials etc., work in progress and finished goods owned by the business, whether held at locations of the business or elsewhere. Inventories are recorded at book value at the end of the quarter.
<b>Quasi-corporations</b>	Large and easily identified unincorporated enterprises such as partnerships of companies or unit trusts of companies.
<b>Sales of goods and services</b>	This item includes sales of goods by the business and income from services provided such as commission income, repair and service income and fees, management fees, rent leasing and hiring income, delivery and installation charges, income from consulting services, sponsorship income, membership/subscription fees and royalties income. State/territory income from sales of goods and services is reported by businesses for the sales of goods and services from each state/territory in which the business operates.
<b>Unincorporated businesses</b>	Businesses not in the corporate sector as defined under the glossary term 'a company'.
<b>Unincorporated gross operating profit</b>	Same definition as company gross operating profit except it includes only unincorporated businesses.
<b>Wages and salaries</b>	Gross earnings before taxation and other deductions. Includes provisions for employee entitlements.

## FOR MORE INFORMATION . . .

*INTERNET*      **www.abs.gov.au** the ABS website is the best place for data from our publications and information about the ABS.

### INFORMATION AND REFERRAL SERVICE

Our consultants can help you access the full range of information published by the ABS that is available free of charge from our website. Information tailored to your needs can also be requested as a 'user pays' service. Specialists are on hand to help you with analytical or methodological advice.

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